Financial Section and Corporate Data

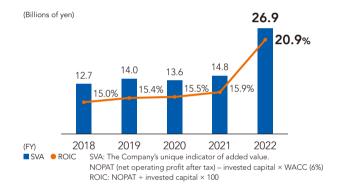
## Financial & Non-Financial Highlights

#### Financial Indicators

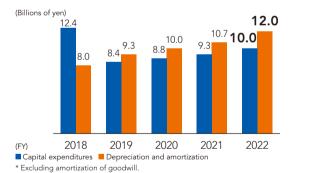
#### Operating Profit / Operating Profit Ratio



#### Sanwa Value Added (SVA) / Return on Invested Capital (ROIC)



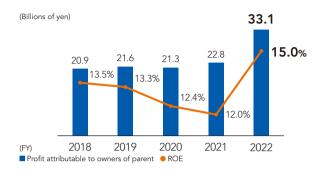
#### Capital Expenditures / Depreciation and Amortization\*



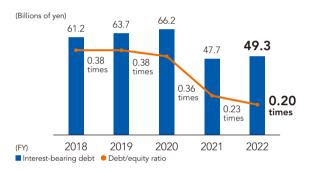
## Cash Dividend per Share / Earnings per Share



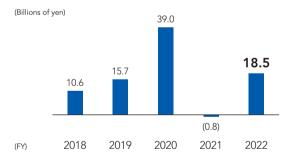
#### Profit Attributable to Owners of Parent / ROE



#### Interest-Bearing Debt / Debt/Equity Ratio



#### Free Cash Flows

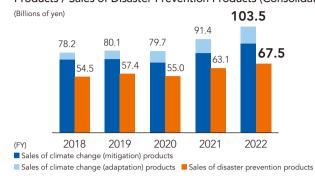


#### Total Assets / Shareholders' Equity Ratio



#### Non-Financial Highlights

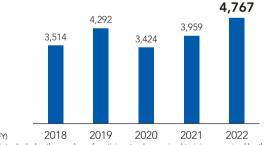
#### Sales of Climate Change Targeted (Mitigation, Adaptation) Products / Sales of Disaster Prevention Products (Consolidated)



#### Number of Employees / Female Employees Ratio (Consolidated)

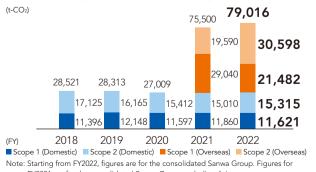


#### Number of Employees Who Have Received Training (Sanwa Shutter)



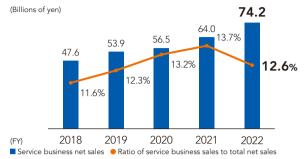
Note: Includes the number of participants who received training organized by the Human Resources Development Center, the Construction Training Center, and the Maintenance Business Promotion Department, or occupational health and safety training.

#### CO<sub>2</sub> Emissions (Domestic and Overseas)

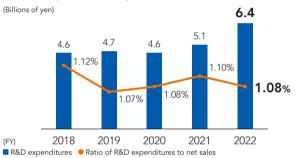


FY2021 are for the consolidated Sanwa Group excluding Asia.

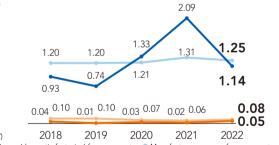
#### Service Business Net Sales / Ratio of Service Business Sales to Total Net Sales (Consolidated)



#### R&D Expenditures / Ratio of R&D Expenditures to Net Sales (Consolidated)

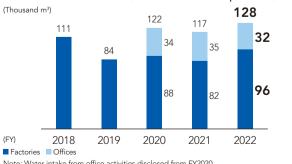


#### Lost-Time Injuries Frequency Rate / Severity Rate (Domestic Group Factories)



• Japan (domestic factories) frequency rate • Manufacturer average frequency rate • Japan (domestic factories) severity rate • Manufacturer average severity rate Source: 2022 survey on workplace accidents (Ministry of Health, Labour and Welfare of Japan)

#### Amount of Water Intake (Sanwa Shutter Corporation)



Note: Water intake from office activities disclosed from FY2020.

Latest ESG Data

https://www.sanwa-hldgs.co.jp/english/csr/esg.html

Financial Section and Corporate Data

## 12-Year Summary (As of March 31, 2023)

Sanwa Global Vision 2030 To be a Global Leader of Smart Entrance Solutions (FY2022-FY2030)

Sanwa Vision 2010 Global development and growth in the 21st century, implementation (FY2001–FY2012) of the PDCA cycle and enhancement of CSR activities

Sanwa Global Vision 2020 To offer products and services that provide safety, security and convenience to customers worldwide as a major global player in the access systems inclustry

(1 12022-1 12000)

| (FY2001–FY2012) of the PDCA cycle and enhancement of CSR activities |         |         |          |          |         |          | •        |          |          |          |          |                |
|---|---------|---------|----------|----------|---------|----------|----------|----------|----------|----------|----------|----------------|
|   | FY2012  | FY2013  | FY2014   | FY2015   | FY2016  | FY2017   | FY2018   | FY2019   | FY2020   | FY2021   | FY2022   | FY2023 (Foreca |
| Operating Results (Millions of yen)                                 |         |         |          |          |         |          |          |          |          |          |          |                |
| Net sales   | 265,913 | 311,957 | 339,045  | 365,615  | 353,922 | 385,673  | 409,990  | 440,161  | 427,061  | 468,956  | 588,159  | 580,000        |
| Overseas sales ratio (%)  | 39.3    | 41.7    | 43.8     | 44.7     | 44.4    | 46.1     | 46.4     | 45.4     | 45.9     | 49.6     | 57.1     | _              |
| Cost of sales   | 196,631 | 225,954 | 242,273  | 260,078  | 250,068 | 273,155  | 291,301  | 310,925  | 299,838  | 330,646  | 408,461  | _              |
| Gross profit  | 69,281  | 86,003  | 96,771   | 105,537  | 103,854 | 112,517  | 118,689  | 129,235  | 127,223  | 138,309  | 179,697  | _              |
| Operating profit  | 14,174  | 20,649  | 26,334   | 26,870   | 26,440  | 28,322   | 31,593   | 34,217   | 33,077   | 35,487   | 56,307   | 47,500         |
| Ordinary profit   | 13,988  | 20,316  | 25,975   | 26,161   | 25,278  | 27,898   | 30,437   | 33,469   | 32,142   | 34,122   | 52,780   | 46,500         |
| Profit attributable to owners of parent                             | 7,181   | 10,161  | 12,857   | 14,627   | 17,070  | 18,280   | 20,910   | 21,647   | 21,251   | 22,842   | 33,084   | 31,800         |
| R&D expenditures  | 2,440   | 3,149   | 3,505    | 3,868    | 3,999   | 4,422    | 4,611    | 4,728    | 4,641    | 5,143    | 6,385    | _              |
| Capital expenditures  | 4,293   | 7,116   | 7,727    | 8,127    | 8,096   | 11,383   | 12,367   | 8,419    | 8,770    | 9,281    | 10,041   | 15,900         |
| Depreciation and amortization (Excluding amortization of goodwill)  | 5,428   | 6,180   | 7,188    | 8,022    | 7,290   | 7,622    | 8,049    | 9,301    | 10,010   | 10,666   | 12,020   | 12,946         |
| Cash Flows (Millions of yen)  |         |         |          |          |         |          |          |          |          |          |          |                |
| Cash flows from operating activities                                | 14,855  | 19,728  | 22,304   | 24,378   | 23,670  | 26,532   | 24,271   | 32,301   | 50,144   | 20,526   | 34,425   | _              |
| Cash flows from investing activities                                | (5,313) | 5,932   | (27,080) | (15,641) | (8,006) | (13,172) | (13,677) | (16,622) | (11,177) | (21,353) | (15,941) | _              |
| Cash flows from financing activities                                | (4,340) | 3,876   | 10,625   | (25,702) | (838)   | (20,505) | (11,349) | (10,466) | (6,102)  | (27,363) | (9,887)  | _              |
| Cash and cash equivalents (End of year)                             | 22,275  | 52,307  | 58,605   | 41,516   | 56,290  | 49,263   | 47,977   | 54,618   | 87,795   | 61,397   | 71,153   | _              |
| Free cash flows   | 9,542   | 25,660  | (4,776)  | 8,737    | 15,664  | 13,360   | 10,593   | 15,679   | 38,967   | (827)    | 18,484   | _              |
| Financial Position (at Balance Sheet Date) (Millions of yen)        |         |         |          |          |         |          |          |          |          |          |          |                |
| Total assets  | 241,771 | 281,917 | 323,327  | 310,269  | 323,393 | 331,686  | 338,432  | 354,023  | 375,159  | 386,237  | 442,274  | 444,000        |
| Interest-bearing debt   | 60,799  | 69,153  | 88,484   | 70,798   | 74,739  | 65,945   | 61,217   | 63,730   | 66,194   | 47,706   | 49,253   | 46,500         |
| Net assets  | 97,134  | 113,956 | 126,748  | 130,334  | 139,905 | 151,121  | 161,603  | 165,633  | 181,387  | 203,311  | 242,350  | 243,000        |
| Working capital   | 69,593  | 71,051  | 80,820   | 84,012   | 82,982  | 90,794   | 96,162   | 105,235  | 96,067   | 110,235  | 141,693  | _              |
| Financial Indicators  |         |         |          |          |         |          |          |          |          |          |          |                |
| Profit per share (Yen)  | 29.9    | 42.4    | 54.1     | 63.1     | 74.6    | 81.0     | 93.0     | 97.1     | 96.2     | 103.4    | 149.7    | 143.9          |
| Net assets per share (Yen)  | 404.57  | 474.63  | 541.49   | 565.64   | 607.16  | 667.09   | 713.50   | 742.90   | 814.10   | 912.70   | 1,088.87 | _              |
| Cash dividends per share (Yen)                                      | 10      | 13      | 16       | 23       | 25      | 30       | 32       | 34       | 34       | 36       | 58       | 58             |
| Operating profit ratio (%)  | 5.3     | 6.6     | 7.8      | 7.3      | 7.5     | 7.3      | 7.7      | 7.8      | 7.7      | 7.6      | 9.6      | 8.2            |
| R&D expenditures to net sales ratio (%)                             | 0.9     | 1.0     | 1.0      | 1.1      | 1.1     | 1.1      | 1.1      | 1.1      | 1.1      | 1.1      | 1.1      | _              |
| Return on assets (%)  | 3.1     | 3.9     | 4.3      | 4.6      | 5.4     | 5.6      | 6.2      | 6.3      | 5.8      | 6.0      | 8.0      | _              |
| Return on equity (%)  | 7.9     | 9.6     | 10.7     | 11.4     | 12.7    | 12.7     | 13.5     | 13.3     | 12.4     | 12.0     | 15.0     | 13.0           |
| ROIC (%)  | 7.7     | 10.6    | 12.6     | 12.2     | 12.2    | 12.8     | 15.0     | 15.4     | 15.5     | 15.9     | 20.9     | 16.5           |
| SVA (Billions of yen)   | 1.9     | 5.4     | 7.8      | 8.2      | 8.1     | 9.0      | 12.7     | 14.0     | 13.6     | 14.8     | 26.9     | 20.0           |
| Debt/equity ratio (Times)   | 0.63    | 0.61    | 0.70     | 0.54     | 0.53    | 0.44     | 0.38     | 0.38     | 0.36     | 0.23     | 0.20     | 0.19           |
| Shareholders' equity ratio (%)                                      | 40.1    | 40.4    | 39.1     | 41.7     | 43.0    | 45.2     | 47.4     | 46.3     | 47.9     | 52.2     | 54.4     | 54.4           |
| Liquidity ratio (Times)   | 1.7     | 1.6     | 1.7      | 1.8      | 1.8     | 1.7      | 1.7      | 1.9      | 1.8      | 1.8      | 1.9      | _              |
| Cash Conversion Cycle (CCC) (Days)                                  | 84.7    | 78.8    | 81.7     | 82.3     | 86.1    | 82.2     | 83.2     | 83.5     | 86.0     | 80.3     | 78.2     | _              |
| Payout ratio (%)  | 33.4    | 30.7    | 29.6     | 36.5     | 33.5    | 37.1     | 34.4     | 35.0     | 35.3     | 34.8     | 38.7     | 40.3           |
| Price-to-Book Ratio (PBR) (Times)                                   | 1.19    | 1.41    | 1.65     | 1.48     | 1.72    | 2.06     | 1.85     | 1.14     | 1.78     | 1.36     | 1.30     | _              |

Notes: Working capital: accounts receivable + inventory – accounts payable

R&D expenditures to net sales ratio: R&D expenditures ÷ net sales × 100 (%)

SVA: Our unique indicator of added value. NOPAT – invested capital × WACC (6%) CCC: Accounts receivable turnover days + inventory turnover days – accounts payable turnover days

SANWA HOLDINGS CORPORATION INTEGRATED REPORT 2023

ROIC: Return on invested capital. Net operating profit after tax (NOPAT) + invested capital\* × 100 (%)

\*1. Invested capital attributed to Sanwa Group ROIC is calculated by subtracting cash & deposits and securities.

<sup>\*2.</sup> The effective tax rate changed from 40% to 33% starting in fiscal 2018.

## Consolidated Balance Sheets

Sanwa Holdings Corporation and Subsidiaries As of March 31, 2023 and 2022

|  | Millions o | of ven    | Thousands of U.S. dollars (Note 1) |  |  |
|--|------------|-----------|------------------------------------|--|--|
|  | 2023       | 2022      | 2023                               |  |  |
| ASSETS   |            |           |                                    |  |  |
| Current assets:  |            |           |                                    |  |  |
| Cash and deposits (Note 3)   | ¥ 63,653   | ¥ 52,897  | \$ 478,594                         |  |  |
| Securities (Notes 3, 4, 10)  | 8,600      | 9,000     | 64,662                             |  |  |
| Notes and accounts receivable - trade, and contract assets(Note 10,18) | 113,909    | 98,000    | 856,459                            |  |  |
| Electronically recorded monetary claims - operating (Note 10)          | 14,324     | 11,116    | 107,699                            |  |  |
| Inventories (Note 5)   | 80,423     | 63,678    | 604,684                            |  |  |
| Other current assets   | 8,567      | 5,123     | 64,414                             |  |  |
| Allowance for doubtful accounts  | (4,061)    | (2,335)   | (30,534)                           |  |  |
| Total current assets   | 285,416    | 237,480   | 2,145,985                          |  |  |
| Non-current assets:  |            |           |                                    |  |  |
| Property, plant and equipment:   |            |           |                                    |  |  |
| Land   | 20,900     | 22,304    | 157,143                            |  |  |
| Buildings and structures   | 71,054     | 66,318    | 534,241                            |  |  |
| Machinery and equipment  | 96,026     | 84,376    | 722,000                            |  |  |
| Right-of-use assets  | 12,243     | 5,473     | 92,053                             |  |  |
| Construction in progress   | 3,941      | 4,296     | 29,632                             |  |  |
|  | 204,166    | 182,768   | 1,535,083                          |  |  |
| Less accumulated depreciation  | (120,801)  | (107,801) | (908,278)                          |  |  |
| Total property, plant and equipment                                    | 83,364     | 74,967    | 626,797                            |  |  |
| Intangible assets:   |            |           |                                    |  |  |
| Goodwill   | 7,601      | 10,789    | 57,150                             |  |  |
| Other intangible assets (Note 6)                                       | 19,483     | 18,783    | 146,489                            |  |  |
| Total intangible assets  | 27,084     | 29,573    | 203,639                            |  |  |
| Investments and other assets:  |            |           |                                    |  |  |
| Investments securities (Notes 4, 10)                                   | 32,054     | 28,756    | 241,008                            |  |  |
| Long-term loans receivable   | 632        | 509       | 4,752                              |  |  |
| Retirement benefit asset (Note 8)                                      | 7,262      | 7,776     | 54,602                             |  |  |
| Deferred income taxes (Note 15)  | 1,309      | 3,896     | 9,842                              |  |  |
| Other assets   | 5,732      | 3,841     | 43,098                             |  |  |
| Allowance for doubtful accounts  | (582)      | (564)     | (4,376)                            |  |  |
| Total investments and other assets                                     | 46,408     | 44,215    | 348,932                            |  |  |
| . State in recentled and other accord                                  | 40,400     | 77,210    | 070,302                            |  |  |
| Total non-current assets   | 156,857    | 148,756   | 1,179,376                          |  |  |
| Total assets   | ¥ 442,274  | ¥ 386,237 | \$ 3,325,368                       |  |  |

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|   | Millions o  | f yen  | Thousands of U.S. dollars (Note 1)   |  |
|---|---|--|--|--|
|   | 2023  | 2022   | 2023   |  |
| LIABILITIES AND NET ASSETS  |   |  |  |  |
| Current liabilities:  |   |  |  |  |
| Short-term borrowing (Notes 7, 10)  | ¥ 21,006  | ¥ 18,539   | \$ 157,940   |  |
| Notes and accounts payable, trade (Note 10)   | 66,962  | 62,558   | 503,474  |  |
| Accrued income taxes  | 7,374   | 5,243  | 55,444   |  |
| Accrued expenses  | 34,367  | 27,213   | 258,398  |  |
| Contract liabilities (Notes 18)   | 4,840   | 4,179  | 36,391   |  |
| Other current liabilities   | 9,957   | 11,247   | 74,865   |  |
| Total current liabilities   | 144,508   | 128,981  | 1,086,526  |  |
| Non-current liabilities:  |   |  |  |  |
| Long-term borrowing (Notes 7, 10)   | 38,589  | 32,963   | 290,143  |  |
| Retirement benefit liability (Note 8)   | 10,976  | 12,359   | 82,526   |  |
| Deferred income taxes (Note 15)   | 2,034   | 5,663  | 15,293   |  |
| Other long-term liabilities   | 3,814   | 2,956  | 28,677   |  |
| Total long-term liabilities   | 55,414  | 53,943   |  |  |
| Total liabilities   | 199,923   | 182,925  | 416,647<br>1,503,180   |  |
| NET ASSETS (Note 12)  |   |  |  |  |
| Shareholders' equity  Sheare capital:  Authorized —550,000,000 shares at March 31,  2023 and 2022   |   |  |  |  |
| Shareholders' equity  Sheare capital:  Authorized —550,000,000 shares at March 31,  | 38,413  | 38,413   | 288,820  |  |
| Shareholders' equity  Sheare capital:  Authorized -550,000,000 shares at March 31, 2023 and 2022  Issued -231,000,000 shares at March 31,   | 38,413<br>39,737  | 38,413<br>39,732   | 288,820<br>298,774   |  |
| Shareholders' equity  Sheare capital:  Authorized -550,000,000 shares at March 31, 2023 and 2022  Issued -231,000,000 shares at March 31, 2023 and 2022   |   |  |  |  |
| Shareholders' equity  Sheare capital:  Authorized -550,000,000 shares at March 31, 2023 and 2022  Issued -231,000,000 shares at March 31, 2023 and 2022  Capital surplus  | 39,737  | 39,732   | 298,774  |  |
| Shareholders' equity  Sheare capital:  Authorized -550,000,000 shares at March 31, 2023 and 2022  Issued -231,000,000 shares at March 31, 2023 and 2022  Capital surplus  Retained earnings   | 39,737  | 39,732   | 298,774  |  |
| Shareholders' equity  Sheare capital:  Authorized -550,000,000 shares at March 31, 2023 and 2022  Issued -231,000,000 shares at March 31, 2023 and 2022  Capital surplus  Retained earnings  Treasury shares (9,985,209 shares at March 31, 2023 and  | 39,737<br>144,460   | 39,732<br>121,256  | 298,774<br>1,086,165   |  |
| Shareholders' equity  Sheare capital:  Authorized -550,000,000 shares at March 31, 2023 and 2022  Issued -231,000,000 shares at March 31, 2023 and 2022  Capital surplus  Retained earnings  Treasury shares (9,985,209 shares at March 31, 2023 and 10,063,915 shares at March 31, 2022)   | 39,737<br>144,460<br>(9,869)  | 39,732<br>121,256<br>(9,947)   | 298,774<br>1,086,165<br>(74,203)   |  |
| Shareholders' equity  Sheare capital:  Authorized -550,000,000 shares at March 31, 2023 and 2022  Issued -231,000,000 shares at March 31, 2023 and 2022  Capital surplus  Retained earnings  Treasury shares (9,985,209 shares at March 31, 2023 and 10,063,915 shares at March 31, 2022)  Total shareholders' equity   | 39,737<br>144,460<br>(9,869)  | 39,732<br>121,256<br>(9,947)   | 298,774<br>1,086,165<br>(74,203)   |  |
| Shareholders' equity  Sheare capital:  Authorized —550,000,000 shares at March 31, 2023 and 2022  Issued —231,000,000 shares at March 31, 2023 and 2022  Capital surplus  Retained earnings  Treasury shares  (9,985,209 shares at March 31, 2023 and 10,063,915 shares at March 31, 2022)  Total shareholders' equity  Accumulated other comprehensive income:   | 39,737<br>144,460<br>(9,869)<br>212,742   | 39,732<br>121,256<br>(9,947)<br>189,455  | 298,774<br>1,086,165<br>(74,203)<br>1,599,564  |  |
| Shareholders' equity  Sheare capital:  Authorized -550,000,000 shares at March 31, 2023 and 2022  Issued -231,000,000 shares at March 31, 2023 and 2022  Capital surplus  Retained earnings  Treasury shares (9,985,209 shares at March 31, 2023 and 10,063,915 shares at March 31, 2022)  Total shareholders' equity  Accumulated other comprehensive income: Valuation difference on available-for-sale securities  | 39,737<br>144,460<br>(9,869)<br>212,742<br>2,106  | 39,732<br>121,256<br>(9,947)<br>189,455  | 298,774<br>1,086,165<br>(74,203)<br>1,599,564<br>15,835  |  |
| Shareholders' equity  Sheare capital:  Authorized —550,000,000 shares at March 31, 2023 and 2022  Issued —231,000,000 shares at March 31, 2023 and 2022  Capital surplus  Retained earnings  Treasury shares  (9,985,209 shares at March 31, 2023 and 10,063,915 shares at March 31, 2022)  Total shareholders' equity  Accumulated other comprehensive income:  Valuation difference on available-for-sale securities  Deferred gains or losses on hedges  | 39,737<br>144,460<br>(9,869)<br>212,742<br>2,106<br>327                                     | 39,732<br>121,256<br>(9,947)<br>189,455<br>1,482<br>37                                     | 298,774<br>1,086,165<br>(74,203)<br>1,599,564<br>15,835<br>2,459   |  |
| Shareholders' equity  Sheare capital:  Authorized —550,000,000 shares at March 31, 2023 and 2022  Issued —231,000,000 shares at March 31, 2023 and 2022  Capital surplus  Retained earnings  Treasury shares (9,985,209 shares at March 31, 2023 and 10,063,915 shares at March 31, 2022)  Total shareholders' equity  Accumulated other comprehensive income:  Valuation difference on available-for-sale securities  Deferred gains or losses on hedges  Foreign currency translation adjustments   | 39,737<br>144,460<br>(9,869)<br>212,742<br>2,106<br>327<br>25,895                           | 39,732<br>121,256<br>(9,947)<br>189,455<br>1,482<br>37<br>11,342                           | 298,774<br>1,086,165<br>(74,203)<br>1,599,564<br>15,835<br>2,459<br>194,699                                |  |
| Shareholders' equity  Sheare capital:  Authorized —550,000,000 shares at March 31, 2023 and 2022  Issued —231,000,000 shares at March 31, 2023 and 2022  Capital surplus  Retained earnings  Treasury shares  (9,985,209 shares at March 31, 2023 and 10,063,915 shares at March 31, 2022)  Total shareholders' equity  Accumulated other comprehensive income:  Valuation difference on available-for-sale securities  Deferred gains or losses on hedges  Foreign currency translation adjustments  Remeasurements of defined benefit plans   | 39,737<br>144,460<br>(9,869)<br>212,742<br>2,106<br>327<br>25,895<br>(414)                  | 39,732<br>121,256<br>(9,947)<br>189,455<br>1,482<br>37<br>11,342<br>(668)                  | 298,774<br>1,086,165<br>(74,203)<br>1,599,564<br>15,835<br>2,459<br>194,699<br>(3,113)                     |  |
| Shareholders' equity  Sheare capital:  Authorized —550,000,000 shares at March 31, 2023 and 2022  Issued —231,000,000 shares at March 31, 2023 and 2022  Capital surplus  Retained earnings  Treasury shares  (9,985,209 shares at March 31, 2023 and 10,063,915 shares at March 31, 2022)  Total shareholders' equity  Accumulated other comprehensive income:  Valuation difference on available-for-sale securities  Deferred gains or losses on hedges  Foreign currency translation adjustments  Remeasurements of defined benefit plans  Total accumulated other comprehensive income                                     | 39,737<br>144,460<br>(9,869)<br>212,742<br>2,106<br>327<br>25,895<br>(414)<br>27,914        | 39,732<br>121,256<br>(9,947)<br>189,455<br>1,482<br>37<br>11,342<br>(668)<br>12,194        | 298,774<br>1,086,165<br>(74,203)<br>1,599,564<br>15,835<br>2,459<br>194,699<br>(3,113)<br>209,880          |  |
| Shareholders' equity  Sheare capital:  Authorized -550,000,000 shares at March 31, 2023 and 2022  Issued -231,000,000 shares at March 31, 2023 and 2022  Capital surplus  Retained earnings  Treasury shares  (9,985,209 shares at March 31, 2023 and 10,063,915 shares at March 31, 2022)  Total shareholders' equity  Accumulated other comprehensive income:  Valuation difference on available-for-sale securities  Deferred gains or losses on hedges  Foreign currency translation adjustments  Remeasurements of defined benefit plans  Total accumulated other comprehensive income  Share acquisition rights (Note 13) | 39,737<br>144,460<br>(9,869)<br>212,742<br>2,106<br>327<br>25,895<br>(414)<br>27,914<br>255 | 39,732<br>121,256<br>(9,947)<br>189,455<br>1,482<br>37<br>11,342<br>(668)<br>12,194<br>285 | 298,774<br>1,086,165<br>(74,203)<br>1,599,564<br>15,835<br>2,459<br>194,699<br>(3,113)<br>209,880<br>1,917 |  |

## Consolidated Statements of Income

Sanwa Holdings Corporation and Subsidiaries For the years ended March 31, 2023 and 2022

|   | Millions  | of ven    | Thousands of U.S. dollars (Note 1) |
|---|-----------|-----------|------------------------------------|
|   | 2023      | 2022      | 2023                               |
| Net sales   | ¥ 588,159 | ¥ 468,956 | \$ 4,422,248                       |
| Cost of sales (Note 14)                                     | 408,461   | 330,646   | 3,071,135                          |
| Gross profit  | 179,697   | 138,309   | 1,351,105                          |
| Selling, general and administrative expenses (Notes 13, 14) | 123,390   | 102,822   | 927,744                            |
| Operating profit  | 56,307    | 35,487    | 423,361                            |
| Other income (expenses):                                    |           |           |                                    |
| Interest and dividend income                                | 552       | 475       | 4,150                              |
| Interest expenses   | (613)     | (450)     | (4,609)                            |
| Share of loss of entities accounted for using equity method | (629)     | (218)     | (4,729)                            |
| Other, net (Note 16)  | (6,541)   | (1,589)   | (49,180)                           |
| Other income (expenses), net                                | (7,231)   | (1,783)   | (54,368)                           |
| Profit before income taxes                                  | 49,075    | 33,703    | 368,985                            |
| Income taxes (Note 15)                                      |           |           |                                    |
| Current   | 17,720    | 10,231    | 133,233                            |
| Deferred  | (1,910)   | 445       | (14,361)                           |
| Total income taxes  | 15,810    | 10,676    | 118,872                            |
| Profit  | 33,264    | 23,026    | 250,105                            |
| Profit (loss) attributable to non-controlling interests     | 180       | 183       | 1,353                              |
| Profit attributable to owners of parent                     | ¥ 33,084  | ¥ 22,842  | \$ 248,752                         |

|                           | Ye       | en       | U.S. dollars (Note 1 |  |
|---------------------------|----------|----------|----------------------|--|
|                           | 2023     | 2022     | 2023                 |  |
| Per share: (Note 21)      |          |          |                      |  |
| Net profit — Basic        | ¥ 149.71 | ¥ 103.40 | \$ 1.13              |  |
| <ul><li>Diluted</li></ul> | 149.34   | 103.13   | 1.12                 |  |
| Cash dividends            | 58.00    | 36.00    | 0.44                 |  |

The accompanying notes are an integral part of these statements.

# Consolidated Statements of Comprehensive Income Sanwa Holdings Corporation and Subsidiaries For the years ended March 31, 2023 and 2022

|   |          |          | Thousands of          |
|---|----------|----------|-----------------------|
|   | Millions | of yen   | U.S. dollars (Note 1) |
|   | 2023     | 2022     | 2023                  |
| Profit  | ¥ 33,264 | ¥ 23,026 | \$ 250,105            |
| Other comprehensive income (Note 17)                            |          | •••••    |                       |
| Valuation difference on available-for-sale securities           | 624      | (583)    | 4,692                 |
| Deferred gains or losses on hedges                              | 289      | 46       | 2,173                 |
| Foreign currency translation adjustments                        | 14,239   | 6,115    | 107,060               |
| Remeasurements of defined benefit plans, net of tax             | 253      | 468      | 1,902                 |
| Share of other comprehensive income of entities                 |          | •••••    |                       |
| accounted for using equity method                               | 314      | 95       | 2,361                 |
| Total other comprehensive income (Note 17)                      | 15,720   | 6,143    | 118,195               |
| Comprehensive income  | ¥ 48,985 | ¥ 29,169 | \$ 368,308            |
| Comprehensive income attributable to:                           |          |          |                       |
| Owners of the parent company                                    | ¥ 48,729 | ¥ 28,963 | \$ 366,383            |
| Non-controlling interests                                       | 256      | 206      | 1,925                 |
| The accompanying notes are an integral part of these statements |          |          |                       |

The accompanying notes are an integral part of these statements

## Consolidated Statements of Changes in Net Assets

Sanwa Holdings Corporation and Subsidiaries For the years ended March 31, 2023 and 2022

| _  |   |   |                   |                            | Mi   | llions of yer                               | 1   |   |                                |   |   |
|--|---|---|-------------------|----------------------------|--|---|---|---|--------------------------------|---|---|
|  | Share<br>capital                        | Capital<br>surplus                      | Retained earnings | Treasury<br>stock, at cost | Valuation<br>difference<br>on available-<br>for-sale<br>securities | Deferred<br>gains or<br>losses on<br>hedges | Foreign<br>currency<br>translation<br>adjustments | Remeasurements<br>of defined<br>benefit plans | Stock<br>acquisition<br>rights | Non-<br>controlling<br>interests        | Total net assets                        |
| Balance at March 31, 2021  | ¥ 38,413                                | ¥ 39,902                                | ¥ 105,450         | ¥ (9,990)                  | ¥ 2,066  | ¥ (8)                                       | ¥ 5,130   | ¥ (1,137)                                     | ¥ 279                          | ¥ 1,280                                 | ¥ 181,387                               |
| Cumulative effects of<br>changes in accounting<br>policies   |   |   | 373               |                            |  |   |   |   |                                |   | 373                                     |
| Restated balance   | 38,413                                  | 39,902                                  | 105,824           | (9,990)                    | 2,066  | (8)   | 5,130   | (1,137)                                       | 279                            | 1,280                                   | 181,761                                 |
| Changes during period  |   | •                                       |                   | •                          |  | •••••••••••••••••••••••••••••••••••••••     |   | •   |                                |   | ••••••••••••••••••••••••••••••••••••••• |
| Dividends of surplus   | *************************************** | *************************************** | (7,511)           | )                          | •••••  | ••••••                                      | •••••   | ***************************************       | •••••                          | ••••••                                  | (7,511)                                 |
| Profit attributable to<br>owners of parent<br>company  |   |   | 22,842            |                            |  |   |   |   |                                |   | 22,842                                  |
| Purchase of treasury<br>stock  |   |   |                   | (1)                        |  |   |   |   |                                |   | (1)                                     |
| Disposal of treasury<br>stock  |   | 2                                       |                   | 44                         |  |   |   |   |                                |   | 47                                      |
| Increase by merger   |   |   | 100               |                            |  |   |   |   |                                |   | 100                                     |
| Change in ownership<br>interest of parent due to<br>transactions with<br>non-controlling interests |   | (173)                                   |                   |                            |  |   |   |   |                                |   | (173)                                   |
| Net changes in items other<br>than shareholders' equity  |   |   |                   |                            | (583)  | 46  | 6,211   | 468   | 6                              | 95                                      | 6,245                                   |
| Total Changes during period  | -                                       | (170)                                   | 15,432            | 42                         | (583)  | 46  | 6,211   | 468   | 6                              | 95                                      | 21,550                                  |
| Balance at March 31, 2022  | ¥ 38,413                                | ¥ 39,732                                | ¥ 121,256         | ¥ (9,947)                  | ¥ 1,482  | ¥ 37  | ¥ 11,342  | ¥ (668)                                       | ¥ 285                          | ¥ 1,376                                 | ¥ 203,311                               |
| Changes during period  |   |   |                   |                            |  |   |   |   |                                |   |   |
| Dividends of surplus   |   |   | (9,723            | )                          |  |   |   |   |                                |   | (9,723)                                 |
| Profit attributable to owners of the parent company  |   |   | 33,084            |                            |  |   |   |   |                                |   | 33,084                                  |
| Change of scope of equity method   |   | •••••                                   | (37)              | )                          | ••••••   | •   |   | ***************************************       |                                |   | (37)                                    |
| Purchase of treasury stock   |   | •••••••••••                             |                   | (1)                        | ••••   | •   |   | ***************************************       |                                |   | (1)                                     |
| Disposal of treasury stock   |   | 5                                       |                   | 78                         | ••••   | •   | •••••   | •   | ••••••                         | ••••••••••••••••••••••••••••••••••••••• | 83                                      |
| Change in ownership<br>interest of parent due to<br>transactions with<br>non-controlling interests |   |   | (119              | )                          |  |   |   |   |                                |   | (119)                                   |
| Net changes during<br>the year other than<br>shareholders' equity                                  |   |   |                   |                            | 624  | 289   | 14,553  | 253   | (29)                           | 61                                      | 15,751                                  |
| Total net changes during the year  | -                                       | 5                                       | 23,204            | 77                         | 624  | 289   | 14,553  | 253   | (29)                           | 61                                      | 39,038                                  |
| Balance at March 31, 2023  | ¥ 38,413                                | ¥ 39,737                                | ¥ 144,460         | ¥ (9,869)                  | ¥ 2,106  | ¥ 327                                       | ¥ 25,895  | ¥ (414)                                       | ¥ 255                          | ¥ 1,437                                 | ¥ 242,350                               |

|   | Share capital | Capital<br>surplus                      | Retained earnings                       | Treasury<br>stock,<br>at cost | Valuation<br>difference<br>on<br>available-<br>for-sale<br>securities | Deferred<br>gains or<br>losses on<br>hedges | Foreign<br>currency<br>translation<br>adjustments | Remeasurements<br>of defined<br>benefit plans | Stock<br>acquisition<br>rights | Non-<br>controlling<br>interests | Total net assets |
|---|---------------|---|---|-------------------------------|---|---|---|---|--------------------------------|----------------------------------|------------------|
| Balance at March 31, 2022   | \$ 288,820    | \$298,737                               | \$ 911,699                              | \$ (74,789)                   | \$ 11,143   | \$ 278                                      | \$ 85,278   | \$ (5,023)                                    | \$ 2,143                       | \$ 10,346                        | \$1,528,654      |
| Changes during period   | •••••         | *************************************** | *************************************** | •••••                         |   | ••••••                                      | •••••   |   |                                | ·····                            | •••••••••••      |
| Dividends of surplus  |               |   | (73,105)                                |                               |   |   |   |   |                                |                                  | (73,105)         |
| Profit attributable to owners of the parent company                                       | •             | •••••••••••                             | 248,752                                 | ••••                          | •   | •••••••                                     | •   | •   | •                              |                                  | 248,752          |
| Change of scope of<br>equity method   |               |   | (278)                                   |                               |   |   |   |   |                                |                                  | (278)            |
| Purchase of treasury stock  |               |   |   | (6)                           |   |   |   |   | •                              |                                  | (6)              |
| Disposal of treasury stock  |               | 38                                      |   | 586                           |   |   |   |   |                                |                                  | 624              |
| Change in ownership interest of parent due to transactions with non-controlling interests |               |   | (895)                                   |                               |   |   |   |   |                                |                                  | (895)            |
| Net changes during<br>the year other than<br>shareholders' equity                         |               |   |   |                               | 4,692   | 2,173                                       | 109,421   | 1,902   | (218)                          | 459                              | 118,429          |
| otal net changes during<br>the year   | -             | 38                                      | 174,466                                 | 579                           | 4,692   | 2,173                                       | 109,421   | 1,902   | (218)                          | 459                              | 293,519          |
| Balance at March 31, 2023   | \$ 288,820    | \$298,774                               | \$1,086,165                             | \$ (74,203)                   | \$ 15,835   | \$ 2,459                                    | \$ 194,699  | \$ (3,113)                                    | \$ 1,917                       | \$ 10,805                        | \$1,822,180      |

Thousands of U.S. dollars (Note 1)

Consolidated Financial Statements

#### Consolidated Statements of Cash Flows

Sanwa Holdings Corporation and Subsidiaries For the years ended March 31, 2023 and 2022

|   | Millions      | of ven                                | Thousands of<br>U.S. dollars (Note 1) |
|---|---------------|---------------------------------------|---------------------------------------|
|   | 2023          | 2022                                  | 2023                                  |
| Cash flows from operating activities::  | 2020          |                                       | 2020                                  |
| Profit before income taxes  | ¥ 49,075      | ¥ 33,703                              | \$ 368,985                            |
| Adjustments for:  |               |                                       | <b>4</b> 000,000                      |
| Depreciation and amortization   | 12,020        | 10,666                                | 90,376                                |
| Amortization of goodwill  | 2,766         | 2,285                                 | 20,797                                |
| Impairment loss   | 3,450         | 2,200                                 | 25,940                                |
| Increase (decrease) in allowance for doubtful accounts  | 1,457         | 313                                   | 10,955                                |
| Increase (decrease) in provision for bonuses  | 3,410         | 927                                   | 25,639                                |
| Increase (decrease) in retirement benefit liability and asset                                     | (1,063)       | (880)                                 | (7,992)                               |
| Interest and dividend income  | (552)         | (475)                                 | (4,150)                               |
| Interest and dividend income  | 613           | 450                                   | 4,609                                 |
| Share of loss (profit) of entities accounted for using equity method                              | 629           | 218                                   | 4,729                                 |
| (Increase) decrease in trade receivable   | (13,235)      | (9,950)                               | (99,511)                              |
| (Increase) decrease in inventories  | (10,501)      | (12,922)                              | (78,955)                              |
| Increase (decrease in inventories   | 2,172         | 8,722                                 | 16,331                                |
| Other, net  | (289)         | (1,253)                               | (2,173)                               |
| Subtotal  | 49,953        | 31,806                                | 375,586                               |
| Interest and dividend income received   | 49,955<br>551 | 491                                   | 4,143                                 |
|   | (403)         |                                       | (3,030)                               |
| Interest expenses paid  | (403)         | (486)                                 | (117,865)                             |
| Income taxes paid   |               | (11,285)                              |                                       |
| Net cash provided by (used in) operating activities   | 34,425        | 20,526                                | 258,835                               |
| Cash flows from investing activities:  Purchase of short-term and long-term investment securities | (4,248)       | (3,340)                               | (31,940)                              |
| Proceeds from sales of short-term and long-term investment  | 1,091         | 4.133                                 | 8,203                                 |
| Purchase of shares of subsidiaries resulting in change in scope of consolidation                  | -             | (13,772)                              | -                                     |
| Purchase of non-current assets  | (10,041)      | (9,281)                               | (75,496)                              |
| Loan advances   | (214)         | (120)                                 | (1,609)                               |
| Proceeds from collections of loans receivable   | 228           | 197                                   | 1,714                                 |
| Other, net  | (2,755)       | 831                                   | (20,714)                              |
| Net cash provided by (used in) investing activities   | (15,941)      | (21,353)                              | (119,857)                             |
| Cash flows from financing activities:   |               |                                       | . , ,                                 |
| Net increase (decrease) in short-term borrowings  | 1,347         | 1,864                                 | 10,128                                |
| Proceeds from long-term borrowings  | 9,450         | 618                                   | 71,053                                |
| Repayments of long-term borrowings  | (9,616)       | (1,299)                               | (72,301)                              |
| Redemption of bonds   | -             | (20,000)                              | -                                     |
| Purchase of shares of subsidiaries not resulting in change in scope of consolidation              | (246)         | (201)                                 | (1,850)                               |
| Net decrease (increase) in treasury shares  | 82            | 45                                    | 617                                   |
| Dividends paid  | (9,723)       | (7,511)                               | (73,105)                              |
| Dividends paid to non-controlling interests   | (105)         | (109)                                 | (789)                                 |
| Other, net  | (1,076)       | (770)                                 | (8,090)                               |
| Net cash provided by (used in) financing activities   | (9,887)       | (27,363)                              | (74,338)                              |
| Effect of exchange rate changes on cash and cash equivalents                                      | 1,159         | 1,700                                 | 8,714                                 |
| Net increase (decrease) in cash and cash equivalents  | 9,755         | (26,491)                              | 73,346                                |
| Cash and cash equivalents at beginning of period  | 61,397        | 87,795                                | 461,632                               |
| Increase in cash and cash equivalents resulting from merger                                       |               | · · · · · · · · · · · · · · · · · · · |                                       |
| with unconsolidated subsidiaries  | -             | 92                                    | -                                     |
| Cash and cash equivalents at end of period (Note 3)   | ¥ 71,153      | ¥ 61,397                              | \$ 534,985                            |
|   |               |                                       |                                       |

#### 1. Basis of Presenting Consolidated Financial Statements

Sanwa Holdings Corporation (the "Company") and its domestic subsidiaries maintain their accounts and records in accordance with the provisions set forth in the Japanese Corporate Act and the Financial Instruments and Exchange Law and in accordance with accounting principles and practices generally accepted in Japan, which are different from the accounting and disclosure requirements of International Accounting Standards.

The accounts and records of the Company's overseas subsidiaries have been prepared in accordance with mainly either International Financial Reporting Standards or US GAAP for the Company's consolidation process, except for certain items which are required to be adjusted in the consolidation process.

Amounts less than one million yen and one thousand U.S. dollars are rounded down, Therefore, total or subtotal amounts may not correspond with the aggregation of such account balances.

The accompanying consolidated financial statements are prepared based on the consolidated financial statements of the Company and its subsidiaries (the "Group"), which were filed with the Director of Kanto Local Finance Bureau as required by the Financial Instruments and Exchange Law.

The translation of the Japanese yen amounts into U.S. dollars is included solely for the convenience of the reader, using the approximate exchange rate at March 31, 2023, which was ¥133 to US\$1.00.

#### 2. Summary of Significant Accounting Policies

#### (a) Scope of Consolidation

At March 31, 2023, the Company had 102 subsidiaries and 12 affiliates.

The scope of consolidation for the fiscal year ended March 31, 2023 (FY2022) includes Sanwa Holdings Corporation and its 65 consolidated subsidiaries. Equity method accounting is applied to investments in 6 non-consolidated subsidiaries and 1 affiliate at March 31, 2023 (FY2022).

In the fiscal year ended March 31, 2023, BGS Holdings Limited and Manugestion S.A.S. were excluded from the scope of consolidation because they were dissolved in an absorption-type merger, with Bolton Gate Services Ltd. and Manuregion S.A.S. as the surviving companies, respectively.

In the fiscal year ended March 31, 2023, Sanwa Novoferm (Changshu) CO., LTD. and Sanwa Holdings (Shanghai) CO., LTD. were included in the scope of equity method due to an increased materiality. AUB Limited and AUB (MACAU) LIMITED were included in the scope of equity method due to stock acquisition.

#### (b) Foreign Currency Translation

All asset and liability accounts of foreign subsidiaries and affiliates are translated into Japanese yen at the exchange rates prevailing at the respective fiscal year-end and revenue and expense accounts are translated into Japanese yen at average exchange rates during the fiscal year.

Shareholders' equity accounts of foreign subsidiaries and affiliates are translated at historical rates. The resulting translation differences are debited or credited to the foreign currency translation adjustment or to non-controlling interests in shareholders' equity.

#### (c) Cash Equivalents

All highly liquid investments with original maturities of three months or less are considered to be cash equivalents.

## (d) Short-term Investments and Investments in Securities

The Group adopted the Accounting Standards for Financial Instruments issued by the Business Accounting Deliberation Council. In accordance with these standards, securities are classified into four categories: trading securities, held-to-maturity debt securities, equity investments in associates, and other securities. Based on this classification, securities with a maturity of less than one year are included in "Short-term investments" as current assets.

Securities held by the Group are all classified as other securities. Marketable securities classified as other securities are carried at fair value with the unrealized gain and loss, net of applicable tax, reported in a separate component of shareholders' equity. Non-marketable securities classified as other securities are carried at cost determined by the moving average method. Realized gain and loss and declines in value judged to be other than temporary on other securities are charged to income.

#### (e) Inventories

Inventories of the domestic consolidated companies are valued at cost, determined by the gross average method (Carrying amount in the balance sheet is calculated with consideration of write-downs due to decreased profitability). The costs of inventories held by foreign consolidated subsidiaries are stated at the lower of cost or market value by the first-in, first-out method or the moving average method.

The accompanying notes are an integral part of these statements.

#### (f) Property, Plant and Equipment (Excluding Lease Assets)

Property, plant and equipment is stated at cost. Depreciation is computed by the decliningbalance method over the estimated useful lives of assets, except that the straight-line method is applied to buildings (other than fixtures attached to the buildings) acquired subsequent to April 1, 1998 and fixtures attached to the buildings and structures acquired subsequent to April 1, 2016. The consolidated subsidiaries outside of Japan adopt the straight-line method for depreciation.

Costs of maintenance, repairs and minor renewals are charged to income in the year incurred, although major renewals and improvements are capitalized.

#### (q) Amortization of Goodwill

Amortization of goodwill is determined on a case by case basis and is generally amortized over a period not exceeding 20 years.

#### (h) Leased Assets

Leased assets related to finance lease transactions that do not transfer ownership rights are amortized under the straight-line method based on the lease term as the useful life with residual value of zero.

#### (i) Accounting Method for Retirement Benefits

The Group recognizes pension and severance costs for employees based on the estimates of the pension obligations and the plan assets at the balance sheet date. The benefit formula basis is applied as the method for attributing the expected retirement benefit to periods of service for the calculation of the retirement benefit obligation.

Actuarial differences are amortized principally over a 10-year period, which is within the average remaining service period of employees, using the straight-line method from the fiscal year when the difference was generated. Prior service cost of the domestic consolidated companies is amortized when the prior services cost is generated.

Prior service cost of certain foreign subsidiaries is amortized over a 10-year period.

Certain consolidated subsidiaries have calculated their retirement benefit obligation and retirement benefit expenses based on the amount which would be payable at the year-end if all eligible employees terminated their services voluntarily (the "Simplified Method").

#### (j) Revenue Recognition

The Group's principal businesses are the manufacture and sale of rolling shutters, shutterrelated products, door products for buildings, partitions, stainless steel products, store front products, window products, residential door products,

exterior products, residential garage door products, automatic door products, industrial sectional door products, and operator for garage doors and other doors, as well as the maintenance and service business for these products, etc.

The Group mainly enters into construction contracts with customers, and considers that control is completely transferred and performance obligations are satisfied at the point in time when those construction works or products are delivered.

For the construction contracts involving construction work, when the outcome of a performance obligation to be satisfied over a certain period can be reasonably measured, revenue is recognized according to the ratio of the actual costs to the estimated total costs (the input method), except for projects involving a very short construction period.

For cases in which the outcome of a performance obligation cannot be reasonably measured, revenue is recognized only to the extent of the incurred costs.

If a performance obligation is satisfied at a certain point in time, revenue is recognized when the construction work is completed.

Further, when the contract amount is not timely fixed, the contract amount is estimated as a variable consideration before the contract amount is fixed. and revenue is recognized only to the extent that it is probable that there will be no material reversal of the accumulated revenue that is recognized when the contract amount is fixed. These considerations are invoiced on a piece-rate basis after fulfillment of the performance obligation and paid generally within three months. The amounts of considerations do not contain a significant financing component.

## (k) Research and Development Expense and

Research and development expenses are charged to income when incurred.

Expenditure relating to software developed for internal use is charged to income when incurred, except if it contributes to the generation of income or to the future cost savings. Such expenditures capitalized as assets are amortized using the straight-line method over their estimated useful lives of five years.

#### (I) Income Taxes

The provision for income taxes is computed based on the pretax income included in the consolidated statements of income. Deferred income taxes are recorded to reflect the expected future tax consequence of temporary differences between the carrying amounts and the tax bases of assets and

#### (m) Net Income per Share

The computation of basic net income (loss) per share is based on the weighted-average number of shares of common stock outstanding. The average number of shares used in the computation was 220.993 thousand and 220.922 thousand for the fiscal years ended March 31, 2023 and 2022, respectively.

Cash dividends per share shown in the consolidated statements of operations are the amounts applicable to the respective years.

#### (n) Derivative and Hedging Activities

The Group utilizes derivative transactions related to foreign currency exchange rates in order to reduce their risk exposure arising from fluctuations in these rates and prices, to reduce the cost of the funds financed and to improve their return on invested funds.

Derivative transactions currently utilized by the Group include forward exchange contracts and currency swap contracts.

Net assets or liabilities arising from derivative transactions are measured at fair value, with unrealized gain or loss included in earnings. Hedging Hedging transactions, which meet the criteria of hedge accounting, are accounted for using deferral hedge accounting that requires the unrealized gain or loss to be deferred as a liability or asset until gain or loss relating to the hedge object is recognized.

In addition, certain forward exchange contracts are accounted for using the allocation method which are regulated in the standard. The allocation method requires recognized foreign currency receivables or payables covered by forward exchange contracts to be translated at such contract rates.

The Group has established a control environment, which includes policies and procedures for risk assessment and for the approval, reporting and monitoring of derivative transactions. The Group does not engage in derivative transactions for trading purposes. The Group is exposed to certain market risks arising from derivative transactions. The Group is also exposed to the risk of credit loss in the event of non-performance by the counterparties to those transactions. However, the Group does not anticipate non-performance by any of these counterparties, all of whom are financial institutions with high credit ratings.

The Group evaluates hedge effectiveness by comparing the cumulative changes in cash flows or the changes in fair value of the hedged items with the corresponding changes in the hedging derivative instruments.

The assessment of hedging effectiveness regarding forward exchange contracts, which are accounted for under the above allocation method and special method, is omitted.

#### (o) Changes in Accounting Policies

Application of the Implementation Guidance on Accounting Standard for Fair Value Measurement

The Group has applied the Implementation Guidance on Accounting Standard for Fair Value Measurement (ASBJ Guidance No. 31, June 17, 2021: hereinafter referred to as the "Implementation Guidance") from the beginning of the fiscal year ended March 31, 2023. The Group will apply the new accounting policies specified in the Implementation Guidance prospectively in accordance with the transitional treatment set forth in paragraph 27-2 of the Implementation Guidance. The application of these standards does not affect the consolidated financial statements.

Application of ASU 2016-02, "Leases (Topic 842)" Overseas subsidiaries subject to application of

the accounting principles generally accepted in the United States (U.S. GAAP) have applied the Accounting Standards Update (ASU) 2016-02, "Leases (Topic 842)," effective from the fiscal year ended March 31, 2023. As a result, lessees are to recognize all leases as assets and liabilities on their consolidated balance sheets, in principle. As an accepted transitional measure for when applying this accounting standard, the Group adopted a method of recognizing the cumulative effects of the application of accounting standard on the date of its initial application.

As a result of the application of this accounting standard, right-of-use assets under non-current assets in the consolidated balance sheets at the end of the fiscal year increased by ¥6,465 million, lease obligations under current liabilities increased by ¥1,743 million, and lease obligations under noncurrent liabilities increased by ¥4,922 million.

#### (p) Accounting Standards Issued but Not Yet Effective

- "Accounting Standard for Current Income Taxes" (ASBJ Statement No. 27, October 28, 2022)
- "Accounting Standard for Presentation of Comprehensive Income" (ASBJ Statement No. 25, October 28, 2022)
- · "Guidance on Accounting Standard for Tax Effect Accounting" (ASBJ Guidance No. 28, October 28,

#### (1) Overview

In February 2018, ASBJ issued ASBJ Statement No. 28, "Partial Amendments to Accounting Standard for Tax Effect Accounting, etc." (hereinafter referred to as the "ASBJ Statement No. 28, etc."), and the

transfer of the practical guidance on tax effect accounting from JICPA to ASBJ was completed. However, in the course of the deliberation process, the following two issues were to be reviewed again after the release of ASBJ Statement No. 28, etc., and

- · Classification of tax expense (taxation on other comprehensive income)
- Tax effect on sales of shares of subsidiaries (shares of subsidiaries or associates) in the case where the group tax sharing system is applied
- (2) Planned Date of Application To be applied from the beginning of the fiscal year ending March 31, 2025
- (3) Effect of the Application of the Accounting Standard

The amount of the effect was under review when the consolidated financial statements were prepared.

#### 3. Cash and Deposits

they were discussed and released:

The balances of cash and deposits reflected in the accompanying consolidated balance sheets at March 31, 2023 and 2022 were reconciled to the balances of cash and cash equivalents in the accompanying consolidated statements of cash flows for the years ended March 31, 2023 and 2022 as follows:

|   | Millions | of yen   | U.S. dollars |
|---|----------|----------|--------------|
|   | 2023     | 2022     | 2023         |
| Cash and deposits   | ¥ 63,653 | ¥ 52,897 | \$ 478,594   |
| Securities  | 8,600    | 9,000    | 64,662       |
| Debt securities with maturities of more than three months | (1,100)  | (500)    | (8,271)      |
| Cash and cash equivalents at end of period                | ¥ 71,153 | ¥ 61,397 | \$ 534,985   |

#### 4. Short-term Investments, Investments in Securities and Investments in Nonconsolidated Subsidiaries and Affiliates

At March 31, 2023 and 2022, other securities, which are included in short-term investments and investment in securities, were as follows:

Milliana of von

|  |                |                   | Millions              | of yen         |                   |                        | Thousands of U.S. dollars |                   |                        |  |  |
|--|----------------|-------------------|-----------------------|----------------|-------------------|------------------------|---------------------------|-------------------|------------------------|--|--|
|  |                | 2023              |                       |                | 2022              |                        |                           | 2023              |                        |  |  |
|  | Carrying value | Acquisition costs | Unrealized gain(loss) | Carrying value | Acquisition costs | Unrealized gain (loss) | Carrying value            | Acquisition costs | Unrealized gain (loss) |  |  |
| Securities whose carrying value exceeds their acquisition costs:         |                |                   |                       |                |                   |                        |                           |                   |                        |  |  |
| Equity securities  | ¥ 8,526        | ¥ 4,618           | ¥ 3,907               | ¥ 5,835        | ¥ 3,294           | ¥ 2,541                | \$ 64,105                 | \$ 34,722         | \$ 29,376              |  |  |
| Bonds and debentures   | 1,501          | 1,500             | 1                     | 6,397          | 6,378             | 18                     | 11,286                    | 11,278            | 8                      |  |  |
| Other  | 3,499          | 3,497             | 1                     | 1,500          | 1,500             | 0                      | 26,308                    | 26,293            | 8                      |  |  |
| Subtotal   | ¥ 13,527       | ¥ 9,616           | ¥ 3,910               | ¥ 13,732       | ¥ 11,172          | ¥ 2,559                | \$ 101,707                | \$ 72,301         | \$ 29,398              |  |  |
| Securities whose carrying value does not exceed their acquisition costs: |                |                   |                       |                |                   |                        |                           |                   |                        |  |  |
| Equity securities  | ¥ 4,126        | ¥ 4,742           | ¥ (615)               | ¥ 5,816        | ¥ 6,104           | ¥ (288)                | \$ 31,023                 | \$ 35,654         | \$ (4,624)             |  |  |
| Bonds and debentures   | 10,455         | 10,626            | (171)                 | 3,566          | 3,615             | (48)                   | 78,609                    | 79,895            | (1,286)                |  |  |
| Other  | 5,000          | 5,000             | -                     | 7,946          | 8,000             | (53)                   | 37,594                    | 37,594            | -                      |  |  |
| Subtotal   | ¥ 19,581       | ¥ 20,369          | ¥ (787)               | ¥ 17,329       | ¥ 17,719          | ¥ (390)                | \$ 147,226                | \$ 153,150        | \$ (5,917)             |  |  |
| Total  | ¥ 33,108       | ¥ 29,985          | ¥ 3,123               | ¥ 31,061       | ¥ 28,892          | ¥ 2,169                | \$ 248,932                | \$ 225,451        | \$ 23,481              |  |  |

Information regarding sales of other securities for the years ended March 31, 2023 and 2022 is summarized as follows:

|                     | Millions of yen |          | Thousands of<br>U.S. dollars |
|---------------------|-----------------|----------|------------------------------|
|                     | 2023            | 2022     | 2023                         |
| Proceeds from sales | ¥ 31,089        | ¥ 51,133 | \$ 233,752                   |
| Gross realized gain | 4               | 24       | 30                           |

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#### 5. Inventories

Inventories at March 31, 2023 and 2022 comprised the following:

|                            | Millions of yen |          | U.S. dollars |
|----------------------------|-----------------|----------|--------------|
|                            | 2023            | 2022     | 2023         |
| Finished goods             | ¥ 20,301        | ¥ 17,571 | \$ 152,639   |
| Work in process            | 14,198          | 11,549   | 106,752      |
| Raw materials and supplies | 45,923          | 34,557   | 345,286      |
|                            | ¥ 80,423        | ¥ 63,678 | \$ 604,684   |

#### 6. Other Intangible Assets

Other intangible assets at March 31, 2023 and 2022 comprised the following:

|           | Millions | Millions of yen |            |
|-----------|----------|-----------------|------------|
|           | 2023     | 2022            | 2023       |
| Trademark | ¥ 6,327  | ¥ 5,520         | \$ 47,571  |
| Software  | 7,542    | 7,795           | 56,707     |
| Other     | 5,613    | 5,466           | 42,203     |
|           | ¥ 19,483 | ¥ 18,783        | \$ 146,489 |

#### 7. Short-term borrowing, Long-term borrowing and Lease Obligations

Short-term borrowing, long-term borrowing and lease obligations at March 31, 2023 and 2022 consisted of the following:

|   | Millions of yen |          | Thousands of<br>U.S. dollars |
|---|-----------------|----------|------------------------------|
|   | 2023            | 2022     | 2023                         |
| Short-term borrowing (unsecured)  | ¥ 9,895         | ¥ 8,190  | \$ 74,398                    |
| Current portion of long-term borrowing  | 8,541           | 9,550    | 64,218                       |
| Current portion of lease obligations  | 2,569           | 798      | 19,316                       |
| Short-term borrowing  | ¥ 21,006        | ¥ 18,539 | \$ 157,940                   |
| 0.370% unsecured bonds, due 2026  | 10,000          | 10,000   | 75,188                       |
| 0.290% unsecured bonds, due 2029  | 10,000          | 10,000   | 75,188                       |
| Unsecured loans from banks and other financial institutions maturing 2023 - 2028 with average interest rate from 0.25% to 2.70% | 19,357          | 19,516   | 145,541                      |
| Lease obligations   | 10,342          | 3,795    | 77,759                       |
| Long-term borrowing   | ¥ 49,699        | ¥ 43,312 | \$ 373,677                   |
| Less, current portion   | (11,110)        | (10,348) | (83,534)                     |
| Long-term borrowing   | ¥ 38,589        | ¥ 32,963 | \$ 290,143                   |

Aggregate annual maturities of long-term borrowing and lease obligations at March 31, 2023 were as follows:

|                       | Million             | Millions of yen   |                     | of U.S. dollars   |
|-----------------------|---------------------|-------------------|---------------------|-------------------|
| Years ending March 31 | Long-term borrowing | Lease obligations | Long-term borrowing | Lease obligations |
| 2025                  | ¥ 1,247             | ¥ 2,207           | \$ 9,376            | \$ 16,594         |
| 2026                  | 3,043               | 1,680             | 22,880              | 12,632            |
| 2027 and thereafter   | 6,525               | 3,885             | 49,060              | 29,211            |
|                       | ¥ 10,816            | ¥ 7,773           | \$ 81,323           | \$ 58,444         |

#### 8. Retirement and Severance Benefits

The Company and its consolidated subsidiaries have funded and unfunded defined benefit pension plans and defined contribution pension plans to provide for the retirement of employees. The defined benefit pension plans are paid either in a lump sum or as a pension based on the employee's salary and years of service. In the lump-sum payment plans, a lump sum is paid as a retirement benefit based on salary and years of service.

For the defined benefit pension plans and lump-sum payment plans of certain consolidated subsidiaries, the simplified accounting method is used to calculate net defined benefit liability and retirement benefit expense.

Information on retirement benefits for the fiscal years ended March 31, 2023 and 2022 was as follows:

#### 1. Defined Benefit Pension Plan

(1) Changes in Retirement Benefit Obligations (excludes application of simplified accounting method)

| Millions of yen |  | Thousands of<br>U.S. dollars   |  |
|-----------------|--|--|--|
| 2023            | 2022   | 2023   |  |
| ¥ 42,090        | ¥ 42,401   | \$ 316,466   |  |
| -               | 96   | -  |  |
| 1,395           | 1,406  | 10,489   |  |
| 486             | 327  | 3,654  |  |
| (4,655)         | (539)  | (35,000)   |  |
| (3,295)         | (2,874)  | (24,774)   |  |
| 2,347           | 1,272  | 17,647   |  |
| ¥ 38,368        | ¥ 42,090   | \$ 288,481   |  |
|                 | 2023<br>¥ 42,090<br>-<br>1,395<br>486<br>(4,655)<br>(3,295)<br>2,347 | 2023         2022           ¥ 42,090         ¥ 42,401           -         96           1,395         1,406           486         327           (4,655)         (539)           (3,295)         (2,874)           2,347         1,272 |  |

(2) Changes in Plan Assets (excludes application of simplified accounting method)

| (e.g. c. a.g. c.           | Millions of yen |          | Thousands of U.S. dollars |  |
|--|-----------------|----------|---------------------------|--|
|  | 2023            | 2022     | 2023                      |  |
| Beginning balance of plan assets                               | ¥ 38,426        | ¥ 37,498 | \$ 288,917                |  |
| Expected return on plan assets                                 | 1,217           | 1,114    | 9,150                     |  |
| Actual differences arising during the year                     | (6,366)         | (157)    | (47,865)                  |  |
| Contribution made by the Company and consolidated subsidiaries | 831             | 800      | 6,248                     |  |
| Retirement benefits paid                                       | (2,391)         | (2,048)  | (17,977)                  |  |
| Other  | 1,863           | 1,219    | 14,008                    |  |
| Ending balance of plan assets                                  | ¥ 35,582        | ¥ 38,426 | \$ 267,534                |  |

(3) Changes in Net Defined Benefit Liability (only application of simplified accounting method)

|   | Millions | Millions of yen |          |
|---|----------|-----------------|----------|
|   | 2023     | 2022            | 2023     |
| Beginning net defined benefit liability | ¥ 920    | ¥ 906           | \$ 6,917 |
| Retirement benefits expense             | 164      | 162             | 1,233    |
| Retirement benefits paid                | (93)     | (91)            | (699)    |
| Contribution to plan                    | (46)     | (43)            | (346)    |
| Other                                   | (16)     | (13)            | (120)    |
| Ending net defined benefit liability    | ¥ 928    | ¥ 920           | \$ 6,977 |

(4) Reconciliation of Retirement Benefit Obligations and Plan Assets with Net Defined Benefit Liabilities and Assets on the Consolidated Balance Sheets (includes application of simplified accounting method)

|  | Millions of yen |          | Thousands of U.S. dollars |  |
|--|-----------------|----------|---------------------------|--|
|  | 2023            | 2022     | 2023                      |  |
| Funded retirement benefit obligations                            | ¥ 33,036        | ¥ 36,608 | \$ 248,391                |  |
| Plan assets  | (36,189)        | (39,022) | (272,098)                 |  |
|  | (3,152)         | (2,414)  | (23,699)                  |  |
| Unfunded retirement benefit obligations                          | 6,867           | 6,998    | 51,632                    |  |
| Net amount of liability and asset on consolidated balance sheets | 3,714           | 4,583    | 27,925                    |  |
|  |                 |          |                           |  |
| Net defined benefit liability                                    | 10,976          | 12,359   | 82,526                    |  |
| Net defined benefit asset  | (7,262)         | (7,776)  | (54,602)                  |  |
| Net amount of liability and asset on consolidated balance sheets | ¥ 3.714         | ¥ 4.583  | \$ 27.925                 |  |

#### (5) Retirement Benefit Expenses

|   | Millions of yen |         | U.S. dollars |
|---|-----------------|---------|--------------|
|   | 2023            | 2022    | 2023         |
| Service cost  | ¥ 1,395         | ¥ 1,406 | \$ 10,489    |
| Interest cost   | 486             | 327     | 3,654        |
| Expected return on plan assets                                | (1,217)         | (1,114) | (9,150)      |
| Amortization of actuarial differences                         | 125             | 378     | 940          |
| Retirement benefit expenses using the simplified method       | 164             | 162     | 1,233        |
| Retirement benefit expenses for defined benefit pension plans | ¥ 953           | ¥ 1,159 | \$ 7,165     |

#### (6) Remeasurements of Defined Benefit Plans

Breakdown of remeasurements of defined benefit plans (before deduction of tax effects)

|                       | Millions | Thousands of U.S. dollars |          |
|-----------------------|----------|---------------------------|----------|
|                       | 2023     | 2022                      | 2023     |
| Actuarial differences | ¥ 283    | ¥ 597                     | \$ 2,128 |
| Total                 | ¥ 283    | ¥ 597                     | \$ 2,128 |

#### (7) Accumulated Remeasurements of Defined Benefit Plans

Breakdown of accumulated remeasurements of defined benefit plans (before deduction of tax effects)

|                                    | Millions of yen |         | Thousands of U.S. dollars |
|------------------------------------|-----------------|---------|---------------------------|
|                                    | 2023            | 2022    | 2023                      |
| Unrecognized actuarial differences | ¥ (629)         | ¥ (913) | \$ (4,729)                |
| Total                              | ¥ (629)         | ¥ (913) | \$ (4,729)                |

#### (8) Plan Assets

#### a. Breakdown of pension assets

|                                 | 2023 | 2022 |
|---------------------------------|------|------|
| Bonds                           | 52%  | 48%  |
| Stocks                          | 25%  | 29%  |
| Cash and deposits               | 0%   | 0%   |
| General life insurance accounts | 17%  | 17%  |
| Other                           | 5%   | 6%   |
| Total                           | 100% | 100% |

#### b. Determination of long-term expected rate of return on plan assets

The long-term expected rate of return on plan assets is determined by considering the current and expected allocation of plan assets and the current and expected long-term rates of return in the future for the various components of the plan assets.

#### (9) Basic Assumptions for Calculating Retirement Benefit Obligations

|   | 2023      | 2022      |
|---|-----------|-----------|
| Discount rate                                   | 0.2%-3.7% | 0.0%-2.5% |
| Expected rate of return on plan assets          | 2.0%-5.5% | 0.3%-5.8% |
| Expected rate of increase in compensation level | 0.0%-6.1% | 1.5%-6.1% |

#### 2. Defined Contribution Pension Plans

Contributions to defined contribution pension plan

| Contributions to defined contribution pension plan | Millions | of yen  | Thousands of U.S. dollars |
|--|----------|---------|---------------------------|
|  | 2023     | 2022    | 2023                      |
| Contributions to defined contribution pension plan | ¥ 1,664  | ¥ 1,110 | \$ 12,511                 |
|  |          |         |                           |

#### 9. Leases

The amounts of outstanding future lease payments due in respect of operating lease contracts as March 31, 2023 and 2022 are summarized as follows:

|               | Millions | s of yen | Thousands of<br>U.S. dollars |
|---------------|----------|----------|------------------------------|
|               | 2023     | 2022     | 2023                         |
| Within 1 year | ¥ 100    | ¥ 1,454  | \$ 752                       |
| Over 1 year   | 102      | 4,184    | 767                          |
|               | ¥ 203    | ¥ 5,638  | \$ 1,526                     |

Note: Overseas subsidiaries subject to application of the accounting principles generally accepted in the United States (U.S. GAAP) have applied the Accounting Standards Update (ASU) 2016-02, "Leases (Topic 842)," effective from the fiscal year ended March 31, 2023, and the amounts for the fiscal year ended March 31, 2023 do not include future lease payments related to these consolidated overseas subsidiaries

#### **10. Financial Instruments**

#### 1. Status of Financial Instruments

#### (1) Policy for financial instruments

In light of plans for financing, the Group raises the funds it requires through bank loans and bond issuance.

The Group manages temporary fund surpluses through financial assets that have high levels of safety. The Group reduces customer credit risk by applying internal policies for managing credit risk. Long-term borrowing and bonds are taken out principally for the purpose of capital expenditure and acquisitions.

The Group limits the use of derivatives to the volume of long-term borrowing and bonds and actual requirements based on established internal control rules, and does not engage in speculative transactions.

(2) Types of financial instruments and related risk Trade receivables - notes receivable and accounts receivable - electronically recorded monetary claims - are exposed to credit risk in relation to customers.

The Group holds securities and investments in securities, which are mainly issued by companies who have business relationships with the Group, and these securities are exposed to the risk of fluctuation in market prices.

Trade payables - notes payable and accounts payable - mostly have payment due dates within one year.

Bank loans and bonds are taken out principally for the purpose of working capital, capital expenditure and acquisitions, which are exposed to liquidity risk and interest-rate risk.

Currency swap is almost always used as a hedge as a type of derivative transaction.

#### (3) Risk management for financial instruments

(a) Monitoring of credit risk (the risk that customers or counterparties may default)

In accordance with the internal policies for managing credit risk of the Group, the Group monitors creditworthiness of its main customers periodically, and monitors due dates and outstanding balances by customer.

To minimize credit risk when entering into derivative transactions, counterparties are limited to financial institutions with high ratings.

#### (b) Monitoring of market risks

Derivatives mainly include currency swaps, which are used to manage exposure to market risks from changes in foreign currency exchange rates of receivables and payables.

Investments in securities, primarily the equity securities of corporations with which the Group does business, are exposed to the risk of fluctuations in market price. The Group manages this risk by periodically examining market prices and the financial condition of the issuing entities.

The Group executes and manages derivative transactions within the limits of established internal rules and regulations, and reduces credit risk by limiting counterparties to highly creditworthy financial institutions.

(c) Monitoring of liquidity risk for financing (the risk that the Companies may not be able to meet obligations on the scheduled due dates)

The Group manages the liquidity risk mainly through the cash-flow plans, which are prepared by the financial department.

In order to achieve more efficient and flexible financing, the Group contracts line-of-credit agreements with certain financial institutions.

## (4) Supplementary explanation of items relating to the market value of financial instruments

The Group calculates the fair value of financial instruments based on market prices.

These estimates include variable factors, and are subject to fluctuation due to change in the underlying assumptions. The contract amounts of derivatives are not an indicator of the market risk associated with derivative transactions.

#### 2. Fair Value of Financial Instruments

Amounts recognized in the consolidated balance sheets, fair values and the differences between them on March 31, 2023 and 2022 were as shown below.

|  |            | Millions of yen |            |  |
|--|------------|-----------------|------------|--|
|  |            | 2023            |            |  |
|  | Book value | Fair value      | Difference |  |
| (1) Notes and accounts receivable, trade     | 103,113    | 103,113         | _          |  |
| (2) Electronically recorded monetary claims  | 14,324     | 14,324          | =          |  |
| (3) Securities and investments in securities | 33,108     | 33,108          | -          |  |
| Total assets                                 | ¥ 150,546  | ¥ 150,546       | ¥ -        |  |
| (1) Notes and accounts payable, trade        | 66,962     | 66,962          | -          |  |
| (2) Short-term borrowing                     | 18,436     | 18,433          | (3)        |  |
| (3) Long-term borrowing                      | 30,816     | 30,568          | (247)      |  |
| Total liabilities                            | ¥ 116,215  | ¥ 115,965       | ¥ (250)    |  |
| (4) Derivative transaction                   | ¥ (1,107)  | ¥ (1,107)       | ¥ -        |  |

|  |            | Millions of yen |            |
|--|------------|-----------------|------------|
|  |            | 2022            |            |
|  | Book value | Fair value      | Difference |
| (1) Notes and accounts receivable, trade     | 88,473     | 88,473          | -          |
| (2) Electronically recorded monetary claims  | 11,116     | 11,116          | -          |
| (3) Securities and investments in securities | 31,061     | 31,061          | -          |
| Total assets                                 | ¥ 130,651  | ¥ 130,651       | ¥ -        |
| (1) Notes and accounts payable, trade        | 62,558     | 62,558          | -          |
| (2) Short-term borrowing                     | 17,740     | 17,753          | 13         |
| (3) Long-term borrowing                      | 29,966     | 29,722          | (244)      |
| Total liabilities                            | ¥ 110,265  | ¥ 110,034       | ¥ (230)    |
| (4) Derivative transactions                  | (¥ 2,467)  | (¥ 2,467)       | ¥ -        |

Note 1:

- (\*1) "Cash and deposits" are omitted, because they comprise cash, and deposits are short-term instruments whose fair value approximates their book value. In addition, "notes and accounts receivable trade, and contract assets," which is collectively presented in the consolidated balance sheets, represents the amount of notes and accounts receivable trade, which are financial assets, excluding contract assets.
- (\*2) Shares, etc. that do not have a market price are not included in "(3) Securities and investment securities." The amounts of these financial instruments on the consolidated balance sheets are as follows:

|   | Millions | Millions of yen |            |
|---|----------|-----------------|------------|
|   | 2023     | 2022            | 2023       |
|   | Book     | value           | Book value |
| Investments in non-consolidated subsidiaries and affiliates | ¥ 6,890  | ¥ 6,118         | \$ 51,805  |
| Other securities Unlisted equity securities                 | 655      | 576             | 4,925      |

(\*3) Receivables and payables arising from derivative transactions are shown in net amounts, and items that are net liabilities in total are shown in parentheses.

| Thousands of l | J.S. dollars |
|----------------|--------------|
|----------------|--------------|

|  | 2023         |              |            |
|--|--------------|--------------|------------|
|  | Book value   | Fair value   | Difference |
| (1) Notes and accounts receivable, trade     | 775,286      | 775,286      | _          |
| (2) Electronically recorded monetary claims  | 107,699      | 107,699      | -          |
| (3) Securities and investments in securities | 248,932      | 248,932      | -          |
| Total assets                                 | \$ 1,131,925 | \$ 1,131,925 | \$ -       |
| (1) Notes and accounts payable, trade        | 503,474      | 503,474      | -          |
| (2) Short-term borrowing                     | 138,617      | 138,594      | (23)       |
| (3) Long-term borrowing                      | 231,699      | 229,835      | (1,857)    |
| Total liabilities                            | \$ 873,797   | \$ 871,917   | \$ (1,880) |
| (4) Derivative transactions                  | \$ (8,323)   | \$ (8,323)   | \$ -       |

Note 2: Planned redemption amounts after the balance sheet date for monetary assets and investment securities with monetary assets and maturity dates

|  |               | Millions of yen |               |             |  |
|--|---------------|-----------------|---------------|-------------|--|
|  | 2023          |                 | 2022          |             |  |
|  | Within 1 year | Over 1 year     | Within 1 year | Over 1 year |  |
| Notes and accounts receivable, trade     | 103,113       | -               | 88,473        | -           |  |
| Electronically recorded monetary claims  | 14,324        | -               | 11,116        | -           |  |
| Securities and investments in securities |               |                 |               |             |  |
| Other securities (Bonds)                 | 1,401         | 10,554          | 500           | 9,463       |  |
| Other securities (Others)                | 7,500         | 998             | 8,500         | 946         |  |
| Total                                    | ¥ 126,339     | ¥ 11,553        | ¥ 108,590     | ¥ 10,410    |  |
|  |               |                 |               |             |  |

|  | Thousands of U.S. dollars |             |
|--|---------------------------|-------------|
|  | 20                        | 23          |
|  | Within 1 year             | Over 1 year |
| Notes and accounts receivable, trade     | 775,286                   | -           |
| Electronically recorded monetary claims  | 107,699                   | -           |
| Securities and investments in securities |                           |             |
| Other securities (Bonds)                 | 10,534                    | 79,353      |
| Other securities (Others)                | 56,391                    | 7,504       |
| Total                                    | \$ 949,917                | \$ 86,865   |

For information in respect to the redemption schedule of bonds and long-term loans, please refer to Note 7. "Short-term borrowing , Long-term borrowing and Lease Obligations" in the notes to the consolidated financial statements.

#### 3. Matters regarding the breakdown of financial instruments by each fair value level

The fair value of financial instruments is categorized into the following three levels, in accordance with the observability and materiality of the inputs used to measure fair value.

Level 1: Fair value measured using the (unadjusted) market prices in active markets for identical assets or liabilities.

Level 2: Fair value measured using inputs that are directly or indirectly observable, other than Level 1 inputs. Level 3: Fair value measured using significant inputs that cannot be observed.

If multiple inputs are used that have material impacts on the fair value measurement, the fair value is categorized at the level with the lowest priority in the fair value measurement, among the levels to which these inputs belong.

#### (1) Financial instruments with the carrying amounts recorded using fair value

|  | Millions of yen |          |         |          |  |
|--|-----------------|----------|---------|----------|--|
|  |                 | 2023     |         |          |  |
|  |                 | Fair v   | alue    |          |  |
|  | Level 1         | Level 2  | Level 3 | Total    |  |
| Securities and investments in securities |                 |          |         |          |  |
| Equity securities                        | 12,652          | -        | -       | 12,652   |  |
| Bonds                                    | -               | 11,957   | -       | 11,957   |  |
| Investment trust                         | -               | 8,499    | -       | 8,499    |  |
| Total assets                             | ¥ 12,652        | ¥ 20,456 | ¥ -     | ¥ 33,108 |  |
| Derivative transaction                   |                 |          |         |          |  |
| Currency contracts                       | -               | 1,579    | -       | 1,579    |  |
| Total liabilities                        | ¥ -             | ¥ 1,579  | ¥ -     | ¥ 1,579  |  |

|  |          | Millions  | of yen  |           |
|--|----------|-----------|---------|-----------|
|  |          | 202       | 22      |           |
|  |          | Fair v    | alue    |           |
|  | Level 1  | Level 2   | Level 3 | Total     |
| Securities and investments in securities |          |           |         |           |
| Equity securities                        | 11,651   | -         | -       | 11,651    |
| Bonds                                    | -        | 9,963     | -       | 9,963     |
| Total assets                             | ¥ 11,651 | ¥ 9,963   | ¥ -     | ¥ 21,615  |
| Derivative transaction                   |          |           |         |           |
| Currency contracts                       | -        | (2,522)   | -       | (2,522)   |
| Total liabilities                        | ¥ -      | ¥ (2,522) | ¥ -     | ¥ (2,522) |

|  |           | Thousands of | U.S. dollars |            |
|--|-----------|--------------|--------------|------------|
|  |           | 202          | 23           |            |
|  |           | Fair v       | alue         |            |
|  | Level 1   | Level 2      | Level 3      | Total      |
| Securities and investments in securities |           |              |              |            |
| Equity securities                        | 95,128    | -            | -            | 95,128     |
| Bonds                                    | -         | 89,902       | -            | 89,902     |
| Investment trust                         | -         | 63,902       | -            | 63,902     |
| Total assets                             | \$ 95,128 | \$ 153,805   | \$ -         | \$ 248,932 |
| Derivative transaction                   |           |              |              |            |
| Currency contracts                       | -         | 11,872       | -            | 11,872     |
| Total liabilities                        | \$ -      | \$ 11,872    | \$ -         | \$ 11,872  |

Consolidated Financial Statements

#### (2) Financial instruments other than those with the carrying amounts recorded using fair value

|   |         |   | Millions  | of yen  |           |
|---|---------|---|-----------|---------|-----------|
|   |         |   | 202       | .3      |           |
|   |         |   | Fair v    | alue    |           |
|   | Level 1 |   | Level 2   | Level 3 | Total     |
| Notes and accounts receivable, trade    |         | - | 103,113   | -       | 103,113   |
| Electronically recorded monetary claims |         | - | 14,324    | -       | 14,324    |
| Derivative transaction                  |         |   |           |         |           |
| Currency contracts                      |         | - | 472       | -       | 472       |
| Total assets                            | ¥       | - | ¥ 117,909 | ¥ -     | ¥ 117,909 |
| Notes and accounts payable, trade       | ,       | - | 66,962    | -       | 66,962    |
| Short-term borrowing                    |         | - | 18,433    | -       | 18,433    |
| Long-term borrowing                     |         | - | 30,568    | -       | 30,568    |
| Total liabilities                       | ¥       | - | ¥ 115,965 | ¥ -     | ¥ 115,965 |

|   |         |   | Millions  | of yen  |   |           |  |
|---|---------|---|-----------|---------|---|-----------|--|
|   |         |   | 202       | 2       |   |           |  |
|   |         |   | Fair va   | alue    |   |           |  |
|   | Level 1 |   | Level 2   | Level 3 |   | Total     |  |
| Notes and accounts receivable, trade    |         | - | 88,473    |         | - | 88,473    |  |
| Electronically recorded monetary claims |         | - | 11,116    |         | - | 11,116    |  |
| Derivative transaction                  |         |   |           |         |   |           |  |
| Currency contracts                      |         | - | 54        |         | - | 54        |  |
| Total assets                            | ¥       | - | ¥ 99,644  | ¥       | - | ¥ 99,644  |  |
| Notes and accounts payable, trade       |         | - | 62,558    |         | - | 62,558    |  |
| Short-term borrowing                    |         | - | 17,753    |         | - | 17,753    |  |
| Long-term borrowing                     |         | - | 29,722    |         | - | 29,722    |  |
| Total liabilities                       | ¥       | - | ¥ 110,034 | ¥       | - | ¥ 110,034 |  |

|   |         |   | Thousands of | U.S. dollars |   |            |
|---|---------|---|--------------|--------------|---|------------|
|   |         |   | 202          | 23           |   |            |
|   |         |   | Fair v       | alue         |   |            |
|   | Level 1 |   | Level 2      | Level 3      |   | Total      |
| Notes and accounts receivable, trade    |         | - | 775,286      |              | - | 775,286    |
| Electronically recorded monetary claims |         | - | 107,699      |              | - | 107,699    |
| Derivative transaction                  |         |   |              |              |   |            |
| Currency contracts                      |         | - | 3,549        |              | - | 3,549      |
| Total assets                            | \$      | - | \$ 886,534   | \$           | - | \$ 886,534 |
| Notes and accounts payable, trade       |         | - | 503,474      |              | - | 503,474    |
| Short-term borrowing                    |         | - | 138,594      |              | - | 138,594    |
| Long-term borrowing                     |         | - | 229,835      |              | - | 229,835    |
| Total liabilities                       | \$      | - | \$ 871,917   | \$           | - | \$ 871,917 |

Note: Description of the valuation methods and inputs used in the fair value measurement

#### Securities and investments in securities

Listed shares and bonds, etc. are valued using the market prices. As listed shares are traded in active markets, their fair value is categorized as Level 1 fair value. On the other hand, the fair value of securities, etc. held by the Company is categorized as Level 2 fair value because their quoted prices are obtained from the third party, they are not traded frequently in public markets, and they are not considered to have the market prices in active markets.

Beneficiary securities in investment trusts whose fair value is based on quoted prices obtained from the third parties are categorized as Level 2 fair value based on the prices obtained and the observability in the market of the inputs used for the prices.

#### Notes and accounts receivable, trade and Electronically recorded monetary claims

The fair value of these items is measured using the discounted cash flow method based on the receivable or claim amount and an interest rate reflecting the period to maturity and credit risk, for each receivable or claim divided into set periods, and is categorized as Level 2 fair value.

#### **Derivative transactions**

The fair value of forward exchange contracts is measured using the discounted cash flow method based on observable inputs, such as exchange rates, and is categorized as Level 2 fair value.

#### Notes and accounts payable, trade and Short-term borrowing

The fair value of these items is measured using the discounted cash flow method based on the future cash flow and an interest rate reflecting the period to the repayment due date and credit risk, for each liability or borrowing divided into set periods, and is categorized as Level 2 fair value.

#### Long-term borrowing

(Bonds)

The fair value of corporate bonds issued by the Company is measured based on market prices when market prices are available, and is categorized as Level 1 fair value. When market prices are not available, their fair value is measured using the present value based on the sum of the principal and interests discounted at an interest rate reflecting the remaining term to maturity and credit risk of the bond, and is categorized as Level 2 fair value.

#### (Long-term borrowing)

The fair value of long-term borrowings with floating interest rates is based on their book value because their fair value reflects the market interest rate in a short period, the Company's credit status has not changed significantly since the execution of the borrowings, and their fair value is therefore considered to approximate their book value. The fair value of long-term borrowings with fixed interest rates is measured using the present value based on the sum of the principal and interests discounted at an interest rate that would be applied if a similar new borrowing were made, and is categorized as Level 2 fair value.

#### 11. Derivative Transactions

Derivative transactions to which hedge accounting was not applied at March 31, 2023 and 2022 are as follows:

|                                     |                  |            | Millions of y          | /en              |            |                        |
|-------------------------------------|------------------|------------|------------------------|------------------|------------|------------------------|
|                                     |                  | 2023       |                        |                  | 2022       |                        |
|                                     | Contract amounts | Fair value | Unrealized gain (loss) | Contract amounts | Fair value | Unrealized gain (loss) |
| Currency swap contracts:            |                  |            |                        |                  |            |                        |
| Over-the-counter transactions       |                  |            |                        |                  |            |                        |
| Receive in dollar, pay in GBP       | ¥ 1,399          | ¥ 58       | ¥ 58                   | ¥ 1,303          | ¥ (20)     | ¥ (20)                 |
| Currency swap contracts:            |                  |            |                        |                  |            |                        |
| Over-the-counter transactions       |                  |            |                        |                  |            |                        |
| Receive in yen, pay in euro         | ¥ 21,206         | ¥ (1,617)  | ¥ (1,617)              | ¥ 16,776         | ¥ (2,216)  | ¥ (2,216)              |
| Foreign currency forward contracts: |                  |            |                        |                  |            |                        |
| Over-the-counter transactions       |                  |            |                        |                  |            |                        |
| Selling - cyn                       | ¥ 563            | ¥ (19)     | ¥ (19)                 | ¥ 531            | ¥ (27)     | ¥ (27)                 |
| Foreign currency forward contracts: |                  |            |                        |                  |            |                        |
| Over-the-counter transactions       |                  |            |                        |                  |            |                        |
| Selling - dollar                    | ¥ -              | ¥ -        | ¥ -                    | ¥ 3,413          | ¥ (258)    | ¥ (258)                |

|                                     | Thou             | sands of U.S. do | llars                  |
|-------------------------------------|------------------|------------------|------------------------|
|                                     |                  | 2023             |                        |
|                                     | Contract amounts | Fair value       | Unrealized gain (loss) |
| Currency swap contracts:            |                  |                  |                        |
| Over-the-counter transactions       |                  |                  |                        |
| Receive in dollar, pay in GBP       | \$ 10,519        | \$ 436           | \$ 436                 |
| Currency swap contracts:            |                  |                  |                        |
| Over-the-counter transactions       |                  |                  |                        |
| Receive in yen, pay in euro         | \$ 159,444       | \$ (12,158)      | \$ (12,158)            |
| Foreign currency forward contracts: |                  |                  |                        |
| Over-the-counter transactions       |                  |                  |                        |
| Selling - cyn                       | \$ 4,233         | \$ (143)         | \$ (143)               |
| Foreign currency forward contracts: |                  |                  | _                      |
| Over-the-counter transactions       |                  |                  |                        |
| Selling - dollar                    | \$ -             | \$ -             | \$ -                   |

Note: The fair value is provided by financial institutions with which the Company made the contracts.

Derivative transactions to which hedge accounting was applied at March 31, 2023 and 2022 are as follows:

|  |        |     |                | Millions   | of yen |    |              |   |        |      |
|--|--------|-----|----------------|------------|--------|----|--------------|---|--------|------|
|  |        |     | 2023           |            |        |    | 2022         | 2 |        |      |
|  | Contra |     | Over 1<br>year | Fair value | Contr  |    | Over<br>year |   | Fair v | alue |
| Currency swap contracts: Classification: Deferral hedge accounting Hedged item: Long-term debt interest Receive in dollar, pay GBP | ¥      | 3   | ¥ -            | ¥ (6)      | ¥      | 7  | ¥            | 3 | ¥      | (7)  |
| Currency swap contracts:  Classification: Deferral hedge accounting Hedged item: Advances Receive in yen, pay in euro              | ¥      | 666 | ¥ 413          | ¥ 480      | ¥      | 45 | ¥            | 8 | ¥      | (5   |
| Foreign currency forward contracts:  Classification: Deferral hedge accounting  Hedged item: Advances  Receive in yen, pay in cyn  |        | 21  | ¥ -            | ¥ (1)      |        | 21 | ¥            |   | ¥      | 19   |
| Foreign currency forward contracts:  Classification: Deferral hedge accounting Hedged item: Advances Receive in yen, pay in dollar | ¥      | _   | ¥ -            | ¥ -        | ¥      | 35 | ¥            | _ | ¥      | 48   |

|  |          | Thousands of U.S. dollars |            |     |      |       |
|--|----------|---------------------------|------------|-----|------|-------|
|  |          |                           | 202        | 3   |      |       |
|  |          | tract<br>unts             | Ove<br>yea |     | Fair | value |
| Currency swap contracts: Classification: Deferral hedge accounting Hedged item: Long-term debt interest Receive in dollar, pay GBP | \$       | 23                        | \$         | _   | \$   | (45)  |
| Currency swap contracts: Classification: Deferral hedge accounting Hedged item: Advances   |          |                           |            |     |      | . ,   |
| Receive in yen, pay in euro  | \$ 5     | 5,008                     | \$ 3,      | 105 | \$ 3 | ,609  |
| Foreign currency forward contracts: Classification: Deferral hedge accounting Hedged item: Advances                                | <b>.</b> | 150                       | <b>6</b>   |     | •    | (0)   |
| Receive in yen, pay in cyn   | \$       | 158                       | \$         |     | \$   | (8)   |
| Foreign currency forward contracts: Classification: Deferral hedge accounting Hedged item: Advances                                |          |                           |            |     |      |       |
| Receive in yen, pay in dollar  | \$       | -                         | \$         | -   | \$   | -     |

Note: The fair value is provided by financial institutions with which the company made the contracts.

#### 12. Shareholders' Equity

The Law provides that an amount equal to 10% of the amount to be disbursed as distributions of capital surplus (other than the capital reserve) and retained earnings (other than the legal reserve) be transferred to the capital reserve and the legal reserve, respectively, until the sum of the capital reserve and the legal reserve equals 25% of the capital stock account. Such distributions can be made at any time by resolution of the shareholders or by the Board of Directors if certain conditions are met.

The Company's legal reserve included in retained

earnings is nil at March 31, 2023 and 2022.

Movements in common stock and treasury stock for the years ended March 31, 2023 and 2022 were summarized as follows:

#### 1. Stock Information

# Thousands of Shares Thousands of Shares 2023 Balance at beginning of year Increase Decrease Balance at end of year Shares issued: Common Stock 231,000 231,000 Treasury stock: Treasury Stock 10,063 0 79 9,985

The increase in treasury stock of 0 thousand shares is purchases of 0 thousand shares of less than one voting unit and the decrease in treasury stock of 79 thousand shares is sales of 0 thousand shares at the requests of shareholders who own less than one voting unit and of 42 thousands shares due to disposal of treasury shares as restricted stock compensation and of 36 thousands shares corresponding to exercising stock options for the year ended March 31, 2023.

|                                |                              | Thousands | of Shares |                        |
|--------------------------------|------------------------------|-----------|-----------|------------------------|
|                                |                              | 202       | 22        |                        |
|                                | Balance at beginning of year | Increase  | Decrease  | Balance at end of year |
| Shares issued: Common Stock    | 231,000                      | -         |           | - 231,000              |
| Treasury stock: Treasury Stock | 10,107                       | 0         | 44        | 10,063                 |

The increase in treasury stock of 0 thousand shares is purchases of 0 thousand shares of less than one voting unit and the decrease in treasury stock of 44 thousand shares is sales of 0 thousand shares at the requests of shareholders who own less than one voting unit and of 44 thousands shares due to disposal of treasury shares as restricted stock compensation.

#### 2. Dividend Information

|  |                       |                     | 20        | 23              |                    |                           |
|--|-----------------------|---------------------|-----------|-----------------|--------------------|---------------------------|
| Dividends paid in fiscal year ended March 31, 2023 |                       |                     | Dividends | per share       | Total div          | ridends                   |
| Resolution   | Record date           | Effective date      | Yen       | U.S.<br>dollars | Millions<br>of yen | Thousands of U.S. dollars |
| Shareholders' meeting on June 23, 2022             | March 31,<br>2022     |                     |           | 0.14            | 4,197              | 31,556                    |
| Board of Directors on October 31, 2022             | September 30,<br>2022 |                     | 25.0      | 0.19            | 5,525              | 41,541                    |
| Dividends paid after March 31, 2023                |                       |                     | Dividends | per share       | Total div          | ridends                   |
| Resolution   | Record date           | Effective date      | Yen       | U.S.<br>dollars | Millions of yen    | Thousands of U.S. dollars |
| Shareholders' meeting on June 23, 2023             | March 31,<br>2023     |                     |           | 0.25            | 7,293              | 54,835                    |
|  |                       |                     | 20        | 22              |                    |                           |
| Dividends paid in fiscal year ended March 31, 2022 |                       |                     | Dividends |                 | Total div          | ridends                   |
| Resolution   | Record date           | Effective date      |           | Yen             | Millions           | of yen                    |
| Shareholders' meeting on June 22, 2021             | March 31,<br>2021     | June 23,<br>2021    |           | 17.0            | ,                  | 3,755                     |
| Board of Directors on October 29, 2021             | September 30,<br>2021 | December 3,<br>2021 |           | 17.0            |                    | 3,755                     |
| Dividends paid after March 31, 2022                |                       |                     | Dividends | per share       | Total div          | ridends                   |
| Resolution   | Record date           | Effective date      | ,         | Yen             | Millions           | of yen                    |
| Shareholders' meeting on June 23, 2022             | March 31,<br>2022     |                     |           | 19.0            |                    | 4,197                     |

#### 13. Stock Options

## 1. Amount of Expense Appropriation and Accounting Name during the Fiscal Years Ended March 31, 2023 and 2022

Included in Selling, general and administrative expenses was ¥6 million for the fiscal years ended March 31, 2022.

#### 2. The Contents, Scale, and Change in Stock Options

#### (1) The contents of stock options

| (1) The contents of stock options  |   |   |
|--|---|---|
|  | June 2008 stock option  | June 2009 stock option  |
| Company  | Sanwa Holdings Corporation  | Sanwa Holdings Corporation  |
| Resolution date  | June 26, 2008   | June 30, 2009   |
| Grantee classification and the number  | 1 director  | 1 director  |
| Type and number of shares  | Common stock of the Company: 49,000 shares  | Common stock of the Company: 52,000 shares  |
| Date of grant  | July 15, 2008   | July 15, 2009   |
| Exercise period of rights  | For 30 years from grant date  | For 30 years from grant date  |
|  | (from July 16, 2008 to July 15, 2038)   | (from July 16, 2009 to July 15, 2039)   |
|  | June 2010 stock option  | June 2011 stock option  |
| Company  | Sanwa Holdings Corporation  | Sanwa Holdings Corporation  |
| Resolution date  | June 30, 2010   | June 29, 2011   |
| Grantee classification and the number  | 1 director  | 1 director  |
| Type and number of shares  | Common stock of the Company:<br>61,000 shares   | Common stock of the Company: 63,000 shares  |
| Date of grant  | July 15, 2010   | July 14, 2011   |
| Exercise period of rights  | For 30 years from grant date  | For 30 years from grant date  |
|  | (from July 16, 2010 to July 15, 2040)   | (from July 15, 2011 to July 14, 2041)   |
|  | June 2012 stock option  | June 2013 stock option  |
| Company  | Sanwa Holdings Corporation  | Sanwa Holdings Corporation  |
| Resolution date  | June 28, 2012   | June 26, 2013   |
| Grantee classification and the number  | 2 directors   | 2 directors   |
| Type and number of shares  | Common stock of the Company: 76,000 shares  | Common stock of the Company: 42,000 shares  |
| Date of grant  | July 13, 2012   | July 12, 2013   |
| Exercise period of rights  | For 30 years from grant date  | For 30 years from grant date  |
|  | (from July 14, 2012 to July 13, 2042)   | (from July 13, 2013 to July 12, 2043)   |
|  | June 2014 stock option  | June 2015 stock option  |
| Company  | Sanwa Holdings Corporation  | Sanwa Holdings Corporation  |
| Resolution date  | June 26, 2014   | June 26, 2015   |
| Grantee classification and the number  | 2 directors   | 2 directors   |
| Type and number of shares  | Common stock of the Company: 30,000 shares  | Common stock of the Company:<br>19,700 shares   |
| Date of grant  | 00,000 0110100  |   |
| Exercise period of rights  | July 14, 2014   | July 13, 2015   |
|  | July 14, 2014 For 30 years from grant date  | July 13, 2015 For 30 years from grant date  |
|  | July 14, 2014  For 30 years from grant date (from July 15, 2014 to July 14, 2044)   | July 13, 2015 For 30 years from grant date (from July 14, 2015 to July 13, 2045)  |
|  | For 30 years from grant date (from July 15, 2014 to July 14, 2044)  | For 30 years from grant date (from July 14, 2015 to July 13, 2045)  |
| Company  | For 30 years from grant date  | For 30 years from grant date  |
| • •  | For 30 years from grant date (from July 15, 2014 to July 14, 2044)  June 2016 stock option  | For 30 years from grant date (from July 14, 2015 to July 13, 2045)  June 2017 stock option  |
| Resolution date  | For 30 years from grant date<br>(from July 15, 2014 to July 14, 2044)  June 2016 stock option  Sanwa Holdings Corporation   | For 30 years from grant date (from July 14, 2015 to July 13, 2045)  June 2017 stock option  Sanwa Holdings Corporation  |
| Company Resolution date Grantee classification and the number Type and number of shares  | For 30 years from grant date (from July 15, 2014 to July 14, 2044)  June 2016 stock option  Sanwa Holdings Corporation June 28, 2016 2 directors Common stock of the Company:   | For 30 years from grant date (from July 14, 2015 to July 13, 2045)  June 2017 stock option  Sanwa Holdings Corporation June 28, 2017 2 directors Common stock of the Company:   |
| Resolution date Grantee classification and the number Type and number of shares  | For 30 years from grant date (from July 15, 2014 to July 14, 2044)  June 2016 stock option  Sanwa Holdings Corporation June 28, 2016 2 directors Common stock of the Company: 27,800 shares   | For 30 years from grant date (from July 14, 2015 to July 13, 2045)  June 2017 stock option  Sanwa Holdings Corporation June 28, 2017 2 directors Common stock of the Company: 26,500 shares   |
| Resolution date Grantee classification and the number Type and number of shares Date of grant  | For 30 years from grant date (from July 15, 2014 to July 14, 2044)  June 2016 stock option  Sanwa Holdings Corporation June 28, 2016 2 directors Common stock of the Company:   | For 30 years from grant date (from July 14, 2015 to July 13, 2045)  June 2017 stock option  Sanwa Holdings Corporation June 28, 2017 2 directors Common stock of the Company:   |
| Grantee classification and the number  | For 30 years from grant date (from July 15, 2014 to July 14, 2044)  June 2016 stock option  Sanwa Holdings Corporation June 28, 2016 2 directors Common stock of the Company: 27,800 shares July 14, 2016   | For 30 years from grant date (from July 14, 2015 to July 13, 2045)  June 2017 stock option  Sanwa Holdings Corporation June 28, 2017 2 directors Common stock of the Company: 26,500 shares July 14, 2017   |
| Resolution date Grantee classification and the number Type and number of shares Date of grant  | For 30 years from grant date (from July 15, 2014 to July 14, 2044)  June 2016 stock option  Sanwa Holdings Corporation June 28, 2016 2 directors Common stock of the Company: 27,800 shares July 14, 2016 For 30 years from grant date (from July 15, 2016 to July 14, 2046)  | For 30 years from grant date (from July 14, 2015 to July 13, 2045)  June 2017 stock option  Sanwa Holdings Corporation June 28, 2017 2 directors Common stock of the Company: 26,500 shares July 14, 2017 For 30 years from grant date (from July 15, 2017 to July 14, 2047)  |
| Resolution date Grantee classification and the number Type and number of shares Date of grant Exercise period of rights  | For 30 years from grant date (from July 15, 2014 to July 14, 2044)  June 2016 stock option  Sanwa Holdings Corporation June 28, 2016 2 directors Common stock of the Company: 27,800 shares July 14, 2016 For 30 years from grant date  | For 30 years from grant date (from July 14, 2015 to July 13, 2045)  June 2017 stock option  Sanwa Holdings Corporation June 28, 2017 2 directors Common stock of the Company: 26,500 shares July 14, 2017 For 30 years from grant date  |
| Resolution date Grantee classification and the number Type and number of shares Date of grant Exercise period of rights  Company   | For 30 years from grant date (from July 15, 2014 to July 14, 2044)  June 2016 stock option  Sanwa Holdings Corporation June 28, 2016 2 directors Common stock of the Company: 27,800 shares July 14, 2016 For 30 years from grant date (from July 15, 2016 to July 14, 2046)  June 2018 stock option  | For 30 years from grant date (from July 14, 2015 to July 13, 2045)  June 2017 stock option  Sanwa Holdings Corporation June 28, 2017 2 directors Common stock of the Company: 26,500 shares July 14, 2017 For 30 years from grant date (from July 15, 2017 to July 14, 2047)  June 2019 stock option  |
| Resolution date Grantee classification and the number Type and number of shares Date of grant Exercise period of rights  Company Resolution date   | For 30 years from grant date (from July 15, 2014 to July 14, 2044)  June 2016 stock option  Sanwa Holdings Corporation June 28, 2016 2 directors Common stock of the Company: 27,800 shares July 14, 2016 For 30 years from grant date (from July 15, 2016 to July 14, 2046)  June 2018 stock option  Sanwa Holdings Corporation  | For 30 years from grant date (from July 14, 2015 to July 13, 2045)  June 2017 stock option  Sanwa Holdings Corporation June 28, 2017 2 directors Common stock of the Company: 26,500 shares July 14, 2017 For 30 years from grant date (from July 15, 2017 to July 14, 2047)  June 2019 stock option Sanwa Holdings Corporation   |
| Resolution date Grantee classification and the number Type and number of shares Date of grant  | For 30 years from grant date (from July 15, 2014 to July 14, 2044)  June 2016 stock option  Sanwa Holdings Corporation June 28, 2016 2 directors Common stock of the Company: 27,800 shares July 14, 2016 For 30 years from grant date (from July 15, 2016 to July 14, 2046)  June 2018 stock option  Sanwa Holdings Corporation June 27, 2018 2 directors Common stock of the Company:               | For 30 years from grant date (from July 14, 2015 to July 13, 2045)  June 2017 stock option  Sanwa Holdings Corporation June 28, 2017 2 directors Common stock of the Company: 26,500 shares July 14, 2017 For 30 years from grant date (from July 15, 2017 to July 14, 2047)  June 2019 stock option  Sanwa Holdings Corporation June 26, 2019 2 directors Common stock of the Company:               |
| Resolution date Grantee classification and the number Type and number of shares Date of grant Exercise period of rights  Company Resolution date Grantee classification and the number Type and number of shares | For 30 years from grant date (from July 15, 2014 to July 14, 2044)  June 2016 stock option  Sanwa Holdings Corporation June 28, 2016 2 directors Common stock of the Company: 27,800 shares July 14, 2016 For 30 years from grant date (from July 15, 2016 to July 14, 2046)  June 2018 stock option  Sanwa Holdings Corporation June 27, 2018 2 directors Common stock of the Company: 27,300 shares | For 30 years from grant date (from July 14, 2015 to July 13, 2045)  June 2017 stock option  Sanwa Holdings Corporation June 28, 2017 2 directors Common stock of the Company: 26,500 shares July 14, 2017 For 30 years from grant date (from July 15, 2017 to July 14, 2047)  June 2019 stock option  Sanwa Holdings Corporation June 26, 2019 2 directors Common stock of the Company: 27,600 shares |
| Resolution date Grantee classification and the number Type and number of shares Date of grant Exercise period of rights  Company Resolution date Grantee classification and the number                           | For 30 years from grant date (from July 15, 2014 to July 14, 2044)  June 2016 stock option  Sanwa Holdings Corporation June 28, 2016 2 directors Common stock of the Company: 27,800 shares July 14, 2016 For 30 years from grant date (from July 15, 2016 to July 14, 2046)  June 2018 stock option  Sanwa Holdings Corporation June 27, 2018 2 directors Common stock of the Company:               | For 30 years from grant date (from July 14, 2015 to July 13, 2045)  June 2017 stock option  Sanwa Holdings Corporation June 28, 2017 2 directors Common stock of the Company: 26,500 shares July 14, 2017 For 30 years from grant date (from July 15, 2017 to July 14, 2047)  June 2019 stock option  Sanwa Holdings Corporation June 26, 2019 2 directors Common stock of the Company:               |

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June 2020 stock option

Company
Resolution date
Grantee classification and the number
Type and number of shares
Date of grant
Exercise period of rights

June 24, 2020
3 directors
Common stock of the Company:
33,600 shares
July 10, 2020
For 30 years from grant date

#### (2) Scale, and change in stock options

#### (2)-1 Number of stock options

| Exercisable 49,000 52,000 61,000 63,000 76,000 42,000 30,000 19,700 27,800 26,500 27,300 27,600 33,600 20-2 Unit value and exercise period for stock option rights    June   June   2008   2010   2011   2012   2013   2014   2015   2016   2017   2018   2019   2020   2010   2010   2010   2011   2012   2013   2014   2015   2016   2017   2018   2019   2020   2010 |                      |                       |   |                       |   |                       | Sha                                     | ires                                    |   |   |   |   |   |   |
|--|----------------------|-----------------------|---|-----------------------|---|-----------------------|---|---|---|---|---|---|---|---|
| Beginning of period  |                      | 2008<br>stock         | 2009<br>stock                           | 2010<br>stock         | 2011<br>stock                           | 2012<br>stock         | 2013<br>stock                           | 2014<br>stock                           | 2015<br>stock                           | 2016<br>stock                           | 2017<br>stock                           | 2018<br>stock                           | 2019<br>stock                           | 2020<br>stock                           |
| Period   | Before vested        | орион                 | Ориоп                                   | Ориоп                 | Ориоп                                   | Ориоп                 | Ориоп                                   | Орион                                   | ориоп                                   | Ориоп                                   | Орион                                   | орион                                   | орион                                   | Орион                                   |
| Vested   V   |                      | -                     | -                                       | -                     | -                                       | -                     | -                                       | -                                       | -                                       | -                                       | -                                       | -                                       | -                                       |   |
| Vested   V   | Granted              | -                     | -                                       | -                     | -                                       | -                     | -                                       | -                                       | -                                       | -                                       | -                                       | -                                       | -                                       |   |
| Unvested  ### Apono  | Forfeited            | -                     | -                                       | -                     | _                                       | -                     | -                                       | -                                       | _                                       | -                                       | _                                       | _                                       | _                                       |   |
| ## Part of the rested  | Vested               | -                     | -                                       | -                     | -                                       | -                     | -                                       | -                                       | -                                       | -                                       | -                                       | -                                       | -                                       |   |
| Beginning of period  | Unvested             | -                     | -                                       | -                     | -                                       | -                     | -                                       | -                                       | -                                       | -                                       | -                                       | -                                       | -                                       |   |
| Period   | After vested         | ••••••                | *************************************** | •••••                 | *************************************** | •                     | *************************************** | *************************************** | *************************************** | *************************************** | *************************************** | *************************************** | *************************************** | *************************************** |
| Exercised  |                      | 49,000                | 52,000                                  | 61,000                | 63,000                                  | 76,000                | 42,000                                  | 35,000                                  | 23,300                                  | 33,100                                  | 31,600                                  | 32,500                                  | 33,200                                  | 40,600                                  |
| Exercisable 49,000 52,000 61,000 63,000 76,000 42,000 30,000 19,700 27,800 26,500 27,300 27,600 33,600 2)-2 Unit value and exercise period for stock option rights    June   | Vested               | -                     | -                                       | -                     | -                                       | -                     | -                                       | -                                       | -                                       | -                                       | -                                       | _                                       | -                                       |   |
| Exercisable 49,000 52,000 61,000 63,000 76,000 42,000 30,000 19,700 27,800 26,500 27,300 27,600 33,600  2)-2 Unit value and exercise period for stock option rights    June  |                      | -                     | -                                       | -                     | -                                       | -                     | -                                       | 5,000                                   | 3,600                                   | 5,300                                   | 5,100                                   | 5,200                                   | 5,600                                   | 7,000                                   |
| 2)-2 Unit value and exercise period for stock option rights    June  | Expired              | _                     | -                                       | -                     | -                                       | -                     | _                                       | -                                       | _                                       | -                                       | -                                       | -                                       | -                                       |   |
| 2)-2 Unit value and exercise period for stock option rights    June   Ju | Exercisable          | 40.000                |   | 04 000                |   | 70 000                | 40.000                                  |   | 40 700                                  | 07.000                                  |   |   | 07.000                                  |   |
| Average share price   It exercise  |                      | June<br>2008<br>stock | June<br>2009<br>stock                   | June<br>2010<br>stock | June<br>2011<br>stock                   | June<br>2012<br>stock | June<br>2013<br>stock                   | June<br>2014<br>stock                   | 2015<br>stock                           | 2016<br>stock                           | 2017<br>stock                           | 2018<br>stock                           | 2019<br>stock                           | 2020                                    |
| texercise  | xercise price        | 1                     | 1                                       | 1                     | 1                                       | 1                     | . 1                                     | 1                                       | 1                                       | 1                                       | 1                                       | 1                                       | 1                                       | 1                                       |
| Date of grant)  301 263 250 243 252 515 625 921 810 975 928 885 63  U.S. dollars  O. 2008 2009 2010 2011 2012 2013 2014 2015 2016 2017 2018 2019 2020 2010 2014 2015 2016 2017 2018 2019 2020 2010 2014 2015 2016 2017 2018 2019 2020 2010 2010 2010 2010 2010 2010  |                      | -                     | -                                       | -                     | -                                       | -                     | -                                       | 1,295                                   | 1,295                                   | 1,295                                   | 1,295                                   | 1,295                                   | 1,295                                   | 1,295                                   |
| U.S. dollars  U. | air value unit price |                       |   |                       |   |                       |   |   |   |   |   |   |   |   |
| June June June June June June June June  | Date of grant)       | 301                   | 263                                     | 250                   | 243                                     | 252                   | 515                                     | 625                                     | 921                                     | 810                                     | 975                                     | 928                                     | 885                                     | 631                                     |
| 2008 2009 2010 2011 2012 2013 2014 2015 2016 2017 2018 2019 2020 stock s |                      |                       |   |                       |   |                       | U.S. d                                  | lollars                                 |   |   |   |   |   |   |
| verage share price   |                      | 2008<br>stock         | 2009<br>stock                           | 2010<br>stock         | 2011<br>stock                           | 2012<br>stock         | 2013<br>stock                           | 2014<br>stock                           | 2015<br>stock                           | 2016<br>stock                           | 2017<br>stock                           | 2018<br>stock                           | 2019<br>stock                           | 2020                                    |
| 0.707 0.707 0.707 0.707 0.707  | Exercise price       | 0.008                 | 0.008                                   | 0.008                 | 0.008                                   | 0.008                 | 0.008                                   | 0.008                                   | 0.008                                   | 0.008                                   | 0.008                                   | 0.008                                   | 0.008                                   | 0.008                                   |
|  |                      | -                     | -                                       | -                     | -                                       | -                     | -                                       | 9.737                                   | 9.737                                   | 9.737                                   | 9.737                                   | 9.737                                   | 9.737                                   | 9.737                                   |

2.263 1.977 1.880 1.827 1.895 3.872 4.699 6.925 6.090 7.331 6.977 6.654 4.744

(from July 11, 2020 to July 10, 2050)

#### 14. Research and Development Expenses

Research and development expenses included in selling, general and administrative expenses were ¥5,612 million (\$42,195 thousand) and ¥4,449 million for the fiscal years ended March 31, 2023 and 2022, respectively.

Research and development expenses included in cost of sales were ¥772 million (\$5,805 thousand) and ¥694 million for the fiscal years ended March 31, 2023 and 2022, respectively.

#### 15. Income Taxes

The Company and its domestic subsidiaries are subject to several taxes based on income, which in the aggregate resulted in a statutory tax rate of approximately 30.6% for the fiscal years ended March 31, 2023 and 2022 respectively. Foreign subsidiaries are subject to income taxes of the countries in which they operate. The effective rates for the fiscal years ended March 31, 2023 and 2022 differ from the Company's statutory

The effective rates for the fiscal years ended March 31, 2023 and 2022 differ from the Company's statutor tax rates for the following reasons:

|   | 2023  | 2022  |
|---|-------|-------|
| Statutory tax rate                              | 30.6% | 30.6% |
| Expenses not deductible for income tax purposes | (0.1) | (0.5) |
| Depreciation of goodwill                        | 3.4   | 2.1   |
| Change in valuation allowance                   | (0.1) | (0.0) |
| Other   | (1.6) | (0.5) |
| Effective tax rate                              | 32.2  | 31.7  |

The tax effects of temporary differences that give rise to significant portions of the deferred tax assets and liabilities at March 31, 2023 and 2022 were as follows:

| abilities at March 61, 2025 and 2022 were as follows. | Millions of | Thousands of<br>U.S. dollars |              |
|---|-------------|------------------------------|--------------|
|   | 2023        | 2022                         | 2023         |
| Deferred tax assets:                                  |             |                              |              |
| Allowance for bonuses                                 | ¥ 1,610     | ¥ 1,541                      | \$ 12,105    |
| Net defined benefit liability                         | 4,021       | 4,259                        | 30,233       |
| Tax loss carryforwards(Note)                          | 548         | 580                          | 4,120        |
| Securities  | 257         | 257                          | 1,932        |
| Investment in affiliates securities                   | 459         | 459                          | 3,451        |
| Impairment loss                                       | 2,184       | 1,667                        | 16,421       |
| Other   | 9,341       | 5,602                        | 70,233       |
| Subtotal  | 18,423      | 14,367                       | 138,519      |
| Valuation allowance(Deficits)(Note)                   | (219)       | (213)                        | (1,647)      |
| Valuation allowance(Temporary difference)             | (3,233)     | (2,699)                      | (24,308)     |
| Less valuation allowance subtotal                     | (3,452)     | (2,912)                      | (25,955)     |
| Total   | ¥ 14,970    | ¥ 11,455                     | \$ 112,556   |
| Deferred tax liabilities:                             |             |                              |              |
| Depreciation  | (8,214)     | (8,134)                      | (61,759)     |
| Net unrealized holding gains on securities            | (922)       | (664)                        | (6,932)      |
| Net defined benefit asset                             | (3,467)     | (3,482)                      | (26,068)     |
| Other   | (3,091)     | (940)                        | (23,241)     |
| Total   | ¥ (15,695)  | ¥ (13,222)                   | \$ (118,008) |
| Net deferred tax assets                               | ¥ (724)     | ¥ (1,767)                    | \$ (5,444)   |

Note: Amounts of deficits, valuation allowance and related deferred tax assets by tax loss carry-forwards for the year ended March 31, 2023 and 2022 respectively

Fair value unit price (Date of grant)

Millions of ven 2023 Within More than 1 year, within Total 2 year, within 3 year, within 4 year, within 1 year 5 years 2 years 3 years 4 years Deficits (\*1) 314 548 111 18 18 83 (109)(18) (18) (52) (219) Valuation allowance (18)(3) Deferred tax assets 204 93 31 329 (\*2)

|                     |               |  | М                                      | illions of yen                         |  |                      |          |
|---------------------|---------------|--|--|--|--|----------------------|----------|
|                     |               |  |  | 2022                                   |  |                      |          |
|                     | Within 1 year | More than<br>1 year, within<br>2 years | More than<br>2 year, within<br>3 years | More than<br>3 year, within<br>4 years | More than<br>4 year, within<br>5 years | More than<br>5 years | Total    |
| Deficits (*1)       | 229           | 90                                     | 110                                    | 34                                     | 13                                     | 101                  | 580      |
| Valuation allowance | (92)          | (11)                                   | (13)                                   | (13)                                   | (13)                                   | (67)                 | (213)    |
| Deferred tax assets | 136           | 79                                     | 96                                     | 21                                     | -                                      | 34                   | 367 (*2) |

|                     |               | Thousands of U.S. dollars              |  |  |  |                      |            |  |  |  |  |
|---------------------|---------------|--|--|--|--|----------------------|------------|--|--|--|--|
|                     |               | 2023                                   |  |  |  |                      |            |  |  |  |  |
|                     | Within 1 year | More than<br>1 year, within<br>2 years | More than<br>2 year, within<br>3 years | More than<br>3 year, within<br>4 years | More than<br>4 year, within<br>5 years | More than<br>5 years | Total      |  |  |  |  |
| Deficits (*1)       | 2,361         | 835                                    | 135                                    | 135                                    | 23                                     | 624                  | 4,120      |  |  |  |  |
| Valuation allowance | (820)         | (135)                                  | (135)                                  | (135)                                  | (23)                                   | (391)                | (1,647)    |  |  |  |  |
| Deferred tax assets | 1,534         | 699                                    | -                                      | -                                      | -                                      | 233                  | 2,474 (*2) |  |  |  |  |

(\*1) Deficits are the amount after multiplying the statutory tax rete.

Accounting treatment of income taxes, local income taxes, and tax effect accounting

The Company and its certain subsidiaries have applied the group tax sharing system from the fiscal year ended March 31, 2023. Also, their accounting treatment and disclosure of income taxes, local income taxes, and tax effect accounting are in compliance with the "Practical Solution on the Accounting and Disclosure Under the Group Tax Sharing System" (PITF No. 42, August 12, 2021)

#### 16. Other Income (Expenses)

Other, net, for the fiscal years ended March 31, 2023 and 2022 consisted of the following:

|  | Millions  | of yen    | Thousands of<br>U.S. dollars |
|--|-----------|-----------|------------------------------|
|  | 2023      | 2022      | 2023                         |
| Loss on sales and disposal of fixed assets | ¥ (43)    | ¥ (282)   | \$ (323)                     |
| Gain on sales of investments in securities | 4         | 24        | 30                           |
| Impairment loss (note)                     | (3,450)   | -         | (25,940)                     |
| Loss on restructuring cost of subsidiary   | (367)     | (158)     | (2,759)                      |
| Loss on liquidation of subsidiaries        | (1)       | (2)       | (8)                          |
| Other, net                                 | (2,683)   | (1,170)   | (20,173)                     |
|  | ¥ (6,541) | ¥ (1,589) | \$ (49,180)                  |

Note: The Company recognized impairment losses on the following asset groups in the fiscal year ended March 31, 2023.

|                                |             | 2023       |                 |                           |
|--------------------------------|-------------|------------|-----------------|---------------------------|
| Location                       | Use         | Asset type | Millions of yen | Thousands of U.S. dollars |
| Tokyo metropolitan area, Japan | Idle assets | Land       | ¥ 1,756         | \$ 13,203                 |
|                                |             |            | ¥ 1,756         | \$ 13,203                 |

#### (Method of grouping assets)

The Group, in principle, groups business assets based on the business management organization. Idle assets that are not expected to be used in the future are grouped by individual asset.

#### (Background to recognition of impairment loss)

The asset was acquired as a site for a production and logistics base, and was subsequently grouped as idle assets after the purpose of use was changed, and the appropriateness of the recoverable amount was confirmed each fiscal year. Due to a significant fall in the recoverable amount as a result of real estate appraisals following changes in various conditions, the Company has reduced the book value to the recoverable amount, and recorded the reduction as an impairment loss in extraordinary losses.

#### (Method of determining recoverable amount)

The Company measures the recoverable amount of the asset based on the net realizable value, and the net realizable value is measured with a real estate appraisal value.

|               |     | 2023       |                 |                           |
|---------------|-----|------------|-----------------|---------------------------|
| Location      | Use | Asset type | Millions of yen | Thousands of U.S. dollars |
| Texas, U.S.A. | -   | Goodwill   | ¥ 1,693         | \$ 12,729                 |
|               |     |            | ¥ 1,693         | \$ 12,729                 |

#### (Method of grouping assets)

The Group, in principle, groups business assets based on the business management organization. Idle assets that are not expected to be used in the future are grouped by individual asset.

#### (Background to recognition of impairment loss)

With regard to the asset, goodwill was recorded on the assumption of excess earning power for assets belonging to the pedestrian access division of Overhead Door Corporation, a consolidated subsidiary of the Company. However, as it was no longer expected to generate the initially anticipated revenues recoverable, the Company has reduced the book value to the recoverable amount, and recorded the reduction as an impairment loss in extraordinary losses.

#### (Method of determining recoverable amount)

The Company measures the recoverable amount of the asset based on the future cash flows.

<sup>(\*2)</sup> Regarding deficits of ¥548 million (\$4,120 thousand) and ¥580 million (amount after multiplying the statutory tax rate), the Company records deferred tax assets of ¥329 million (\$2,474 thousand) and ¥367 million for the fiscal years ended March 31, 2023 and 2022, respectively. Regarding deficits, valuation allowance related to the portion deemed to be recoverable based on future taxable income forecasts is not recognized.

#### 17. Other Comprehensive Income

The reclassification adjustments and tax effects for components of other comprehensive income (loss) for the fiscal years ended March 31, 2023 and 2022 were as follows:

|  | Millions o | f yen   | Thousands of<br>U.S. dollars |
|--|------------|---------|------------------------------|
|  | 2023       | 2022    | 2023                         |
| Valuation difference on available-for-sale securities:                             |            |         |                              |
| Amount arising during the year   | ¥ 904      | ¥ (817) | \$ 6,797                     |
| Reclassification adjustments for gains (losses) realized in net income             | (4)        | (23)    | (30)                         |
| Before tax effect  | 899        | (841)   | 6,759                        |
| Tax effect   | (275)      | 257     | (2,068)                      |
| Total Valuation difference on available-for-sale securities                        | 624        | (583)   | 4,692                        |
| Deferred gains or losses on hedges:  |            |         |                              |
| Amount arising during the year   | 417        | 67      | 3,135                        |
| Reclassification adjustments for losses realized in net income                     | -          | -       | -                            |
| Before tax effect  | 417        | 67      | 3,135                        |
| Tax effect   | (127)      | (20)    | (955)                        |
| Total Deferred gains or losses on hedges   | 289        | 46      | 2,173                        |
| Foreign currency translation adjustments:  |            |         |                              |
| Amount arising during the year   | 14,239     | 6,115   | 107,060                      |
| Reclassification adjustments for losses realized in net income                     | =          | -       | -                            |
| Total foreign currency translation adjustments                                     | 14,239     | 6,115   | 107,060                      |
| Remeasurements of defined benefit plans:   |            |         |                              |
| Amount arising during the year   | 389        | 437     | 2,925                        |
| Reclassification adjustments for losses realized in net income                     | (105)      | 160     | (789)                        |
| Before tax effect  | 283        | 597     | 2,128                        |
| Tax effect   | (30)       | (128)   | (226)                        |
| Total remeasurements of defined benefit plans                                      | 253        | 468     | 1,902                        |
| Share of other comprehensive income of entities accounted for using equity method: |            |         |                              |
| Amount arising during the year   | 314        | 95      | 2,361                        |
| Total other comprehensive income   | ¥ 15,720   | ¥ 6,143 | \$ 118,195                   |

#### 18. Revenue

## 1. Disaggregated information on revenue from contracts with customers

Disaggregated information on revenue from contracts with customers is as stated in "Notes 19 (Segment information, etc.)."

## 2. Basic information for understanding revenue from contracts with customers

The Group mainly enters into construction contracts with customers, and considers that control is completely transferred and performance obligations are satisfied at the point in time when those construction works or products are delivered. For the construction contracts involving construction work, when the outcome of a performance obligation to be satisfied over a certain period can be reasonably

measured, revenue is recognized according to the ratio of the actual costs to the estimated total costs (the input method), except for projects involving a very short construction period. For cases in which the outcome of a performance obligation cannot be reasonably measured, revenue is recognized only to the extent of the incurred costs. If a performance obligation is satisfied at a certain point in time, revenue is recognized when the construction work is completed. Further, when the contract amount is not timely fixed, the contract amount is estimated as a variable consideration before the contract amount is fixed, and revenue is recognized only to the extent that it is probable that there will be no material reversal of the accumulated revenue that is recognized when the contract amount is fixed.

These considerations are invoiced on a piece-rate basis after fulfillment of the performance obligation and paid generally within three months. The amounts of considerations do not contain a significant financing component.

3. Relationship between the satisfaction of performance obligations based on contracts with customers and the cash flows arising from such contracts, and information on the amount and timing of revenue recognition from contracts with customers existing as of March 31, 2023 that are expected to be recognized in and after the fiscal year ending March 31, 2023

(1) Balance, etc. of contract assets and contract liabilities Information on receivables from contracts with customers, contract assets and contract liabilities is as follows.

|   | Millions  | of yen   | Thousands of U.S. dollars |
|---|-----------|----------|---------------------------|
|   | 2023      | 2022     | 2023                      |
| Receivables from contracts with customers | ¥ 103,113 | ¥ 88,473 | \$ 775,286                |
| Contract assets                           | 10,796    | 9,527    | 81,173                    |
| Contract liabilities                      | 4,840     | 4,179    | 36,391                    |

Contract assets represent the amount of rights of consideration received for the consideration for performance obligations satisfied at a certain point in time or over a certain period, excluding amounts to be recognized as receivables. Contract liabilities mainly represent consideration received by the Group from customers prior to the delivery of the products. Further, there are no significant amounts related to performance obligations satisfied in prior periods.

#### (2) Transaction price allocated to remaining performance obligations

The total amount of transaction price allocated to remaining performance obligations that are unsatisfied (or partially unsatisfied) as of March 31, 2023 is as follows. These performance obligations are expected to be recognized as revenue generally within one to three years. Further, this transaction price does not contain estimated amounts of variable consideration.

|   | Millions  | of yen    | Thousands of U.S. dollars |
|---|-----------|-----------|---------------------------|
|   | 2023      | 2022      | 2023                      |
| Total transaction price allocated to performance obligations that are unsatisfied | ¥ 180,173 | ¥ 197,752 | \$ 1,354,684              |

#### 19. Segment Information

#### 1. Outline of reportable segments

Reportable segments of the Group are components for which discrete financial information is available and whose operating results are regularly reviewed by the Management Conference of the Company to make decisions on the allocation of management resources and assess performance.

The Group is primarily engaged in the manufacture and sales of steel construction materials for commercial and residential construction, as well as the maintenance and service business for these products. The Group mainly comprises Sanwa Shutter Corporation in Japan, Overhead Door Corporation in North America, Novoferm Gmbh in Europe, and Shanghai Baosteel-Sanwa Door Co., Ltd., Sanwa

Shutter (H.K.) Ltd., An-Ho Metal Industrial Co., Ltd., Vina-Sanwa Company Liability Ltd. and Suzuki Shutter (H.K.) Ltd. in Asia. Local legal entities are independent management units, and formulate overall regional management strategies for their products and conduct separate business activities.

Accordingly, the Group is comprised of regional segments and divided into legal entities, based on the manufacture and sales systems. The Group's four reportable segments are "Japan," "North America," "Europe" and "Asia."

The major products and services of each reportable segment are as follows:

#### [Japan]

Rolling shutters, shutter-related products, door products for buildings, partitions, stainless steel products, store front products, window products, residential door products, exterior products, residential garage door products, automatic door products, and the maintenance and service business, etc.

#### [North America]

Rolling shutters, shutter-related products, industrial sectional door products, residential garage door products, openers for garage doors and other doors, automatic door products, and the maintenance and service business, etc.

#### [Europe]

Rolling shutters, shutter-related products, door products, industrial sectional door products, residential garage door products, openers for garage doors and other doors, and the maintenance and service business, etc.

#### [Asia]

Rolling shutters, shutter-related products, door products, residential garage door products, and the maintenance and service business, etc.

## 2. Calculation method used for sales, income or loss, assets and other items on each reportable segment

Accounting policies of the reportable business segments are the same as those noted in "Note 2. Summary of Significant Accounting Policies."

The amount of income on reportable segments is based on operating profit. Intersegment sales and transfers between segments are based on market price.

Effective from the fiscal year ended March 31, 2023, the Group changed the method of calculating profit (loss) for each reportable segment following a review of the method of adjusting intersegment transactions, in order to better evaluate and manage individual segment performance. Segment information for the fiscal year ended March 31, 2022 has also been prepared in accordance with the new method.

Information about operations in reportable segments of the Group for the fiscal years ended March 31, 2023 and 2022, was as follows:

#### (1) Reportable Segments

| (.)  |           |               |           |                 |           |             |                                  |
|--|-----------|---------------|-----------|-----------------|-----------|-------------|----------------------------------|
|  |           |               | M         | Millions of yer | า         |             |                                  |
|  |           |               |           | 2023            |           |             |                                  |
|  | Japan     | North America | Europe    | Asia            | Total     | Adjustments | Consolidated financial statement |
| Revenue recognized from contracts with customers | ¥ 252,877 | ¥ 218,968     | ¥ 105,394 | ¥ 10,855        | ¥ 588,095 | ¥ 63        | ¥ 588,159                        |
| Revenue recognized from other sources            | -         | -             | -         | -               | -         | -           | -                                |
| Sales to customers                               | 252,877   | 218,968       | 105,394   | 10,855          | 588,095   | 63          | 588,159                          |
| Intersegment sales or transfers                  | 138       | 208           | 62        | 4               | 414       | (414)       | -                                |
| Total sales                                      | 253,015   | 219,177       | 105,457   | 10,860          | 588,510   | (351)       | 588,159                          |
| Segment income (loss)                            | ¥ 25,023  | ¥ 29,049      | ¥ 4,268   | ¥ 258           | ¥ 58,599  | ¥ (2,292)   | ¥ 56,307                         |
| Segment assets                                   | ¥ 145,500 | ¥ 133,158     | ¥ 74,998  | ¥ 10,713        | ¥ 364,369 | ¥ 77,904    | ¥ 442,274                        |
| Depreciation and amortization                    | 3,277     | 4,900         | 3,645     | 149             | 11,972    | 47          | 12,020                           |
| Investment in equity method companies            | -         | -             | -         | 788             | 788       | 3,547       | 4,335                            |
| Capital expenditures                             | 3,600     | 2,693         | 3,383     | 355             | 10,033    | 7           | 10,041                           |

#### Millions of yen

|  |           |               |          | iiiioiio oi yoi | -         |             |                                  |
|--|-----------|---------------|----------|-----------------|-----------|-------------|----------------------------------|
|  |           |               |          | 2022            |           |             |                                  |
|  | Japan     | North America | Europe   | Asia            | Total     | Adjustments | Consolidated financial statement |
| Revenue recognized from contracts with customers | ¥ 236,375 | ¥ 139,106     | ¥ 85,763 | ¥ 7,649         | ¥ 468,894 | ¥ 62        | ¥ 468,956                        |
| Revenue recognized from other sources            | -         | -             | -        | -               | -         | -           | -                                |
| Sales to customers                               | ¥ 236,375 | ¥ 139,106     | ¥ 85,763 | ¥ 7,649         | ¥ 468,894 | ¥ 62        | ¥ 468,956                        |
| Intersegment sales or transfers                  | 197       | 61            | 60       | 0               | 320       | (320)       | -                                |
| Total sales                                      | 236,572   | 139,168       | 85,824   | 7,650           | 469,215   | (258)       | 468,956                          |
| Segment income (loss)                            | ¥ 24,653  | ¥ 8,378       | ¥ 3,935  | ¥ 119           | ¥ 37,087  | ¥ (1,600)   | ¥ 35,487                         |
| Segment assets                                   | ¥ 135,565 | ¥ 95,362      | ¥ 63,111 | ¥ 9,551         | ¥ 303,590 | ¥ 82,646    | ¥ 386,237                        |
| Depreciation and amortization                    | 3,148     | 4,015         | 3,346    | 113             | 10,624    | 42          | 10,666                           |
| Investment in equity method companies            | -         | -             | -        | -               | -         | 1,189       | 1,189                            |
| Capital expenditures                             | 3,368     | 2,549         | 2,822    | 512             | 9,252     | 29          | 9,281                            |

Thousands of U.S. dollars Consolidated Adjustments Japan North America Europe Asia Total financial statement Revenue recognized from contracts with customers \$ 1,901,331 \$ 1,646,376 \$ 792,436 \$ 81,617 \$ 4,421,767 \$ 474 \$ 4,422,248 Revenue recognized from other sources 1.901.331 1.646.376 792.436 81.617 4.421.767 474 4.422.248 Sales to customers Intersegment sales or 1,038 1,564 466 30 3,113 (3,113)transfers Total sales 1,902,368 1,647,947 792,910 81,654 4,424,887 (2,639) 4,422,248 Segment income (loss) \$ 188,143 \$ 218,414 \$ 32,090 \$ 1,940 \$ 440,594 \$ (17,233) \$ 423,361 Segment assets \$1,093,985 \$1,001,188 \$563,895 \$80,549 \$2,739,617 \$585,744 \$3,325,368 Depreciation and 24,639 90,376 amortization 36,842 27,406 1,120 90,015 353 Investment in equity method companies 5,925 5,925 26,669 32,594 Capital expenditures 27.068 20.248 25,436 2.669 75.436 53 75,496

#### Adjustments are as follows;

- 1.(1) Adjustments on segment sales mainly consist of adjustments of intersegment transactions and sales which are not included in the reportable segments.
- (2) Adjustments on segment income or loss mainly consist of adjustments of intersegment transaction and income or loss which are not included in the reportable segments.
- (3) Adjustments on segment assets mainly consist of the eliminations of investment balance and corporate assets.
- (4) Adjustments on depreciation and amortization consist of adjustments of depreciation and amortization to which are not included in the reportable segments.
- (5) Adjustments on investment in equity method companies consist of adjustments of investment in equity method companies to which are not included in the reportable segments.
- (6) Adjustments on capital expenditures consist of adjustments of capital expenditures to which are not included in the reportable segments.
- 2. Segment income or loss is reconciled primarily to operating profit on the consolidated statement of income.
- 3. Major countries in each region
- North America: USA, Canada and Mexico, etc. Europe: Germany, France, Italy, Netherlands and England, etc. Asia: China, Hong Kong, Taiwan, Vietnam

#### (2) Related Information

a) Information on Products and Each Service

|                    |            |             | Millions of yen                     |         |              |
|--------------------|------------|-------------|-------------------------------------|---------|--------------|
|                    |            |             | 2023                                |         |              |
|                    | Commercial | Residential | Maintenance/<br>Home<br>improvement | Other   | Consolidated |
| Sales to customers | ¥ 339,482  | ¥ 168,608   | ¥ 74,186                            | ¥ 5,880 | ¥ 588,159    |
|                    |            |             |                                     |         |              |
|                    |            |             | Millions of yen                     |         |              |
|                    |            |             | 2022                                |         |              |
|                    |            |             |                                     |         |              |
|                    | Commercial | Residential | Maintenance/<br>Home<br>improvement | Other   | Consolidated |

Note: The Company has reviewed its method of calculation for each product or service from the fiscal year ended March 31. 2023. Accordingly, figures for the fiscal year ended March 31, 2022 have been reclassified and stated according to the method of calculation used for the fiscal year ended March 31, 2023.

|                    |              | Tho          | usands of U.S. do                   | ollars    |              |
|--------------------|--------------|--------------|-------------------------------------|-----------|--------------|
|                    |              |              | 2023                                |           |              |
|                    | Commercial   | Residential  | Maintenance/<br>Home<br>improvement | Other     | Consolidated |
| Sales to customers | \$ 2,552,496 | \$ 1,267,729 | \$ 557,789                          | \$ 44,211 | \$ 4,422,248 |

b) Information on Each Region

| -,                            |            |                  |                  |          |            |
|-------------------------------|------------|------------------|------------------|----------|------------|
|                               |            |                  | Millions of yen  |          |            |
|                               |            |                  | 2023             |          |            |
|                               | Japan      | North<br>America | Europe           | Asia     | Total      |
| Property, plant and equipment | ¥ 33,247   | ¥ 24,161         | ¥ 24,739         | ¥ 1,216  | ¥ 83,364   |
|                               |            |                  |                  | ,        |            |
|                               |            |                  | Millions of yen  |          |            |
|                               |            |                  | 2022             |          |            |
|                               | Japan      | North<br>America | Europe           | Asia     | Total      |
| Property, plant and equipment | ¥ 34,585   | ¥ 16,044         | ¥ 23,367         | ¥ 970    | ¥ 74,967   |
| '                             |            |                  |                  |          |            |
|                               |            | Thou             | sands of U.S. do | ollars   |            |
|                               |            |                  | 2023             |          |            |
|                               | Japan      | North<br>America | Europe           | Asia     | Total      |
| Property, plant and equipment | \$ 249,977 | \$ 181,662       | \$ 186,008       | \$ 9,143 | \$ 626,797 |

#### 20. INFORMATION ON RELATED PARTIES

Fiscal years ended March 31, 2023 and 2022 Not applicable.

#### 21. PER SHARE INFORMATION

|                            | Yen U.S. dol |        | U.S. dollars |
|----------------------------|--------------|--------|--------------|
|                            | 2023         | 2022   | 2023         |
| Net assets per share       | ¥ 1,088.87   | 912.70 | \$ 8.19      |
| Earnings per share         | 149.71       | 103.40 | 1.13         |
| Diluted earnings per share | 149.34       | 103.13 | 1.12         |

Note 1: The basis for calculation

#### 1 Earnings per share

|  | Millions | of yen   | Thousands of<br>U.S. dollars |
|--|----------|----------|------------------------------|
|  | 2023     | 2022     | 2023                         |
| Profit attributable to owners of parent                          | ¥ 33,084 | ¥ 22,842 | \$ 248,752                   |
| Amount not attributable to common shareholders                   | -        | -        | -                            |
| Profit related to common shares attributable to owners of parent | 33,084   | 22,842   | 248,752                      |

|   | Thousand shares |         |
|---|-----------------|---------|
|   | 2023            | 2022    |
| Average number of common shares during the period | 220,993         | 220,922 |
| Increase in common stock:                         |                 | •       |
| Stock subscription rights                         | 541             | 571     |

#### 2 Net assets per share

|  | Millions of yen |           | U.S. dollars |  |
|--|-----------------|-----------|--------------|--|
|  | 2023            | 2022      | 2023         |  |
| Total net assets                                     | ¥ 242,350       | ¥ 203,311 | \$ 1,822,180 |  |
| Deductions from total net assets:                    |                 |           |              |  |
| Stock subscription rights                            | 255             | 285       | 1,917        |  |
| Non-controlling interests                            | 1,437           | 1,376     | 10,805       |  |
| Total net assets attributable to common stockholders | 240,656         | 201,649   | 1,809,444    |  |
|  |                 |           |              |  |

Thousands of

|  | Thousand shares |         |  |
|--|-----------------|---------|--|
|  | 2023            | 2022    |  |
| Number of shares of common stock used in |                 |         |  |
| the calculation of net assets per share  | 221,014         | 220,936 |  |
|  |                 |         |  |

#### 22. Subsequent Events

Fiscal years ended March 31, 2023 and 2022 Not applicable.

## **Independent Auditor's Report**

To the Board of Directors of Sanwa Holdings Corporation

#### Opinion

We have audited the accompanying consolidated financial statements of Sanwa Holdings Corporation and its consolidated subsidiaries (collectively referred to as the "Group"), which comprise the consolidated balance sheets as at March 31, 2023, and the consolidated statements of income, comprehensive income, changes in net assets, and cash flows for the year then ended, and notes to the consolidated financial statement, including a summary of significant accounting policies and other explanatory information.

In our opinion, the accompanying consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of the Group as at March 31, 2023, and its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with accounting principles generally accepted in Japan.

#### **Basis for Opinion**

We conducted our audit in accordance with auditing standards generally accepted in Japan. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Consolidated Financial Statements section of our report. We are independent of the Group in accordance with the ethical requirements that are relevant to our audit of the consolidated financial statements in Japan, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### **Key Audit Matters**

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

| Revenue Recognition (Accuracy and Appropriateness of Periodical Allocation of Sales) |  |  |  |
|--|--|--|--|
| Description of Key Audit Matter  | How we addressed the matter in our audit           |  |  |
| The Group's revenues consist of installation   | To verify the validity of the revenue recognition, |  |  |
| work, products, and services related to  | we primarily implemented the following audit       |  |  |
| building materials such as shutters and doors.                                       | procedures.  |  |  |
| The Group recognizes revenue when or   | We assessed the effectiveness of the status of     |  |  |
| as it satisfies its performance obligation by  | design and operation of internal controls over     |  |  |
| transferring the goods or services subject to  | revenue recognition.                               |  |  |
| such installation work, etc., to a customer.   |  |  |  |

At certain domestic subsidiaries, for those involving construction work, revenue is recognized as it satisfies its performance obligation when the progress toward satisfaction of the performance obligation can be reasonably measured. When the progress of a performance obligation cannot be reasonably measured but it is expected to recover the costs incurred in satisfying the performance obligation, the certain domestic subsidiaries recognize revenue on a cost recovery basis. When a performance obligation is satisfied at a point in time or the duration of the construction work is very short, the certain domestic subsidiaries recognize revenue at the time of completion of the construction work or delivery of the product. For some properties, changes in the contract amount may occur due to the amount falling below cost at the time of the completion of the construction work or due to changes in the specifications of the construction work. In some cases, an accurate execution budget may not be drawn up.

We, therefore, determined this as a key audit matter to consider as there was a risk of inappropriate allocation of the amounts of sales to a period at certain domestic subsidiaries due to the diversity of sales projects and considering the significance of the matter in the financial statements and the characteristics of the sales.

- With regard to the construction work whose revenue is recognized as it satisfies its performance obligation, we confirmed whether revenues were accurately recognized for the progress based on the input method by comparing the contract and the working budget.
- We assessed the appropriateness of the allocation of sales amounts to a period and the accuracy of the amounts of sales recognized for sales transactions with large amounts near the end of the fiscal year, and sales transactions extracted at sales offices and branches that were rotated during the fiscal year, by matching them with the evidence related to the revenue recognition.
- We obtained confirmation documents from customers at the end of the fiscal year and reconciled them to the balance of accounts receivable - trade.
- · We assessed the accuracy of the amount of provision for loss on construction contracts for the projects that were likely to incur losses on construction contracts.

#### Other Information

The other information comprises the information included in the Annual Report other than the consolidated and non-consolidated financial statements and our auditor's report thereon. Management is responsible for the preparation and disclosure of the other information. The Audit and Supervisory Committee is responsible for overseeing the Directors' performance of their duties with regard to the design and operation of the reporting process of the other information.

Our opinion on the consolidated financial statements does not cover the other information, and we do not express any form of opinion thereon.

Our responsibility regarding the audit of consolidated financial statements is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the course of the audit, and to pay attention to any other indications of material misstatement in the other information.

If, based on the work we have performed, we conclude that there is a material misstatement in this other information, we are required to report such facts.

We have nothing to report in this regard.

#### Responsibilities of Management and the Audit and Supervisory Committee for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with accounting principles generally accepted in Japan, and for such internal control as management determines is necessary to enable the preparation of the consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters required to going concern in accordance with accounting principles generally accepted in Japan.

The Audit and Supervisory Committee is responsible for overseeing the Directors' execution of duties relating to the design and operating effectiveness of the controls over the Group's financial reporting

#### Auditor's Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of our audit in accordance with auditing standards generally accepted in Japan, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion.
- Consider internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances for our risk assessments, while the purpose of the audit of the consolidated financial statements in not expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- · Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements. including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation in accordance with accounting principles generally accepted in Japan.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with the Audit and Supervisory Committee regarding, among other matters, the planned scope and timing of the audit, significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the Audit and Supervisory Committee with a statement that we have complied with the ethical requirements regarding independence that are relevant to our audit of the financial statements in Japan, and communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with the Audit and Supervisory Committee, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

#### Interest Required to Be Disclosed by the Certified Public Accountants Act of Japan

We have no interest in the Group which is required to be disclosed in accordance with the Certified Public Accountants Act of Japan.

#### **Convenience Translation**

The U.S. dollar amounts in the accompanying consolidated financial statements with respect to the year ended March 31, 2023 are presented solely for convenience. Our audit also included the translation of Japanese yen amounts into U.S. dollar amounts and, in our opinion, such translation has been made on the basis described in Note 1 to the consolidated financial statements.

#### Kiyoshi Asada

Representative Partner, Engagement Partner Certified Public Accountant

#### Tomokazu Tanaka

Representative Partner, Engagement Partner Certified Public Accountant

#### **Kyoritsu Shinmei Audit Corporation**

Tokyo, Japan June 22, 2023

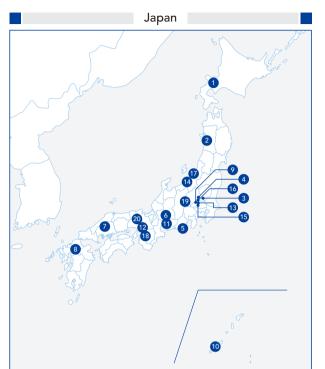
Notes to the Reader of Independent Auditor's Report:

This is a copy of the Independent Auditor's Report and the original copies are kept separately by the Company and Kyoritsu Shinmei Audit Corporation.

Global Network

## Global Network

## Global Network (Production Locations)

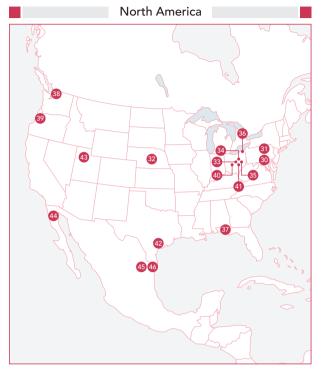




#### **Group Production Locations**

| Country  | Company                                 | Area  | Products  |
|----------|---|---|---|
| Japan    |   |   |   |
|          | Sanwa Shutter Corporation               | <ol> <li>Eniwa City, Hokkaido</li> </ol>    | Rolling shutters, overhead doors, doors & door frames   |
|          |   | <ul><li>Akita City, Akita</li></ul>         | Lightweight shutters                                    |
|          |   | <ul> <li>Ashikaga City, Tochigi</li> </ul>  | Rolling shutters, overhead doors                        |
|          |   | 4 Ota City, Gunma                           | Doors & door frames                                     |
|          |   | <ol><li>Makinohara City, Shizuoka</li></ol> | Window shutters, doors & door frames, partitions        |
|          |   | 6 Tarui Town, Gifu                          | Rolling shutters, overhead doors                        |
|          |   | <ul><li>Akitakata City, Hiroshima</li></ul> | Rolling shutters, doors & door frames                   |
|          |   | <ul><li>8 Asakura City, Fukuoka</li></ul>   | Rolling shutters, doors & door frames                   |
|          | Showa Front Co., Ltd.                   | <ul><li>Moroyama Town, Saitama</li></ul>    | Aluminum facades & curtain walls                        |
|          | Okinawa Sanwa Shutter Corporation       | Uruma City, Okinawa                         | Rolling shutters, doors & door frames, partitions       |
|          | Sanwa Tajima Corporation                | <ul><li>Moroyama Town, Saitama</li></ul>    | Stainless steel products                                |
|          |   | 1 Inuyama City, Aichi                       | Stainless steel products                                |
|          | Sanwa System Wall Co., Ltd.             | 12 Amagasaki City, Hyogo                    | Partitions  |
|          | Suzuki Shutter Corporation              | 13 Kawagoe City, Saitama                    | Rolling shutters, waterproof products                   |
|          | Sanwa Exterior Niigata Plant Co., Ltd.  | 14 Tsubame City, Niigata                    | Exterior products, window shutters, doors & door frames |
|          | Venix Co., Ltd.                         | 15 Ranzan Town, Saitama                     | Partitions  |
|          | Showa Kensan Co., Ltd.                  | 🔞 Oura Town, Gunma                          | Automatic doors   |
|          | Hayashi Kogyo Co., Ltd.                 | 10 Niigata City, Niigata                    | Doors & door frames                                     |
|          | Sanwa Electronics Engineering Co., Ltd. | 18 Osaka City, Osaka                        | Door openers  |
|          | Yoshida Seisakusho Co., Ltd.            | Saku City, Nagano                           | Stainless steel products                                |
|          | Metalwork Kansai Co., Ltd.              | 20 Tamba City, Hyogo                        | Stainless steel products                                |
|          | Sanwa Mitaka Co., Ltd.                  | 1 Eniwa City, Hokkaido                      | Doors & door frames                                     |
| Asia     |   |   |   |
| China    | Shanghai Baosteel-Sanwa Door Co., Ltd.  | 21 Shanghai                                 | Overhead doors, rolling shutters, sheet shutters        |
|          | Sanwa Novoferm (Changshu) CO., LTD.     | 22 Jiangsu                                  | Doors & door frames                                     |
|          | SANWA SHUTTER (HK) LTD.                 | 3 Hong Kong                                 | Rolling shutters  |
|          | SUZUKI SHUTTER (HK) LTD.                | 24 Hong Kong                                | Rolling shutters  |
| aiwan    | An-Ho Metal Industrial Co., Ltd.        | 25 Hsinchu                                  | Doors & door frames                                     |
| ietnam   | Vina-Sanwa Company Liability Ltd.       | 26 Hanoi                                    | Doors & door frames, rolling shutters                   |
| hailand  | Sun Metal Co., Ltd.                     | Ø Korat                                     | Rolling shutters, doors & door frames                   |
| ndonesia | PT. Sanwamas Metal Industry             | 28 Bekasi                                   | Rolling shutters  |
| Korea    | Donahana Novoferm Inc                   | 2 Seoul                                     | Doors & door frames                                     |

See here for a list of affiliated companies: https://www.sanwa-hldgs.co.jp/english/group/



Robust AB



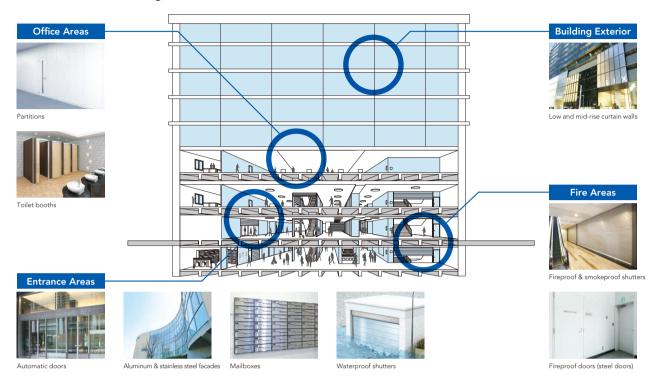
| Country       | Company                            | Area              | Products  |
|---------------|------------------------------------|-------------------|---|
| North America | Overhead Door Corporation          |                   |   |
| J.S.          | OVERHEAD DOOR CORPORATION          | 30 Lewistown      | Rolling shutters  |
|               | OVERNIE IS SOON CON ON MOIN        | 31 Williamsport   | Residential garage doors, commercial sectional doors                      |
|               |                                    | 32 Grand Island   | Residential garage doors, commercial sectional doors                      |
|               |                                    | 33 Mt. Hope       | Residential garage doors, commercial sectional doors, hardware parts      |
|               |                                    | 34 Dalton         | Rolling shutters  |
|               |                                    | 35 Trail          | Sheet shutters  |
|               |                                    | 36 Conneaut       | Resin panels & parts  |
|               |                                    | 3 Pensacola       | Residential garage doors, commercial sectional doors, hardware parts      |
|               |                                    | 38 Centralia      | Residential garage doors  |
|               |                                    | 3 Portland        | Residential garage doors  |
|               |                                    | 40 Marion         | Truck & trailer doors   |
|               |                                    | 4 Baltic          | Garage door openers   |
|               |                                    | ② Corpus Christi  | Automatic doors   |
|               |                                    | 43 Salt Lake City | Fireproof doors, security doors   |
| /lexico       | OVERHEAD DOOR CORPORATION          | 44 Tecate         | Truck & trailer doors   |
|               |                                    | 45 Matamoros      | Garage door openers   |
|               |                                    | 46 Matamoros      | Automatic doors   |
| Europe        | Novoferm Group                     |                   |   |
| Germany       | Novoferm GmbH                      | 47 Werth          | Residential garage doors, doors & door frames                             |
| sermany       | Novoiciii diibii                   | 48 Dortmund       | Residential garage doors, industrial sectional doors                      |
|               | Novoferm Spare Parts GmbH          | 49 Haldern        | Spare parts   |
|               | Novoferm Riexinger Türenwerke GmbH | 50 Brackenheim    | Fireproof doors & door frames, fireproof sliding doors                    |
|               | Novoferm Siebau GmbH               | 51 Buschhutten    | Truck & trailer doors   |
|               | Novoferm tormatic GmbH             | 52 Dortmund       | Garage door openers   |
|               | Docking Solution und Service GmbH  | 63 Hannover       | Dock levelers   |
| rance         | Novoferm France S.A.S              | 54 Machecoul      | Residential garage doors  |
|               |                                    | 55 Bavilliers     | Residential garage doors  |
|               |                                    | 56 Melun          | Fireproof doors & door frames, fireproof sliding doors                    |
| Netherlands   | Alpha Deuren International B.V.    | 57 Didam          | Industrial sectional doors  |
| I.K.          | Novoferm UK Limited                | 58 Luton          | Residential garage doors  |
|               | Horton Automatics Limited          | 59 Telford        | Automatic doors   |
|               | Robust UK Limited                  | 60 Stoke-on-Trent | Doors & door frames   |
| taly          | Novoferm Schievano s.r.l.          | 61 Padova         | Doors & door frames, fireproof sliding doors                              |
| Spain         | Novoferm Alsal S.A.                | 62 Cantabria      | Doors & door frames, residential garage doors, industrial sectional doors |
| Poland        | Novoferm Door Sp. z.o. o           | 63 Wykroty        | Doors & door frames, dock levelers  |

Doors & door frames

Financial Section and Corporate Data

## Product Information / Corporate Overview (As of March 31, 2023)

#### Our Products for Buildings



#### Sanwa Group products deliver greater safety, security and convenience





Note: Shown in order of market position. (Sanwa Holdings' estimates.)

\* Toilet booth market

| Partitions & toilet booths               | Waterproofing products                             |
|--|--|
| Japan North America Europe Asia          | Japan North America Europe Asia                    |
| - Aluminum & stainless steel facades -   | — Mailboxes & delivery boxes —                     |
| Japan North<br>No. 1 America Europe Asia | Japan North America Europe Asia                    |
|  |  |
| Automatic doors                          | Lightweight sliding doors ——                       |
| Japan North America No. 3 Europe Asia    | Lightweight sliding doors  Japan North Europe Asia |
| Japan North Europe Asia                  | Japan North Europe Asia                            |

| Head Office       | Shinjuku Mitsui Building 52F<br>Nishi-Shinjuku 2-1-1, Shinjuku-ku,<br>Tokyo 163-0478, Japan<br>Phone: +81-3-3346-3019 |
|-------------------|---|
| Established       | April 10, 1956  |
| Capital (Paid-In) | ¥38,413 million   |
| Employees         | 12,773 (consolidated)   |

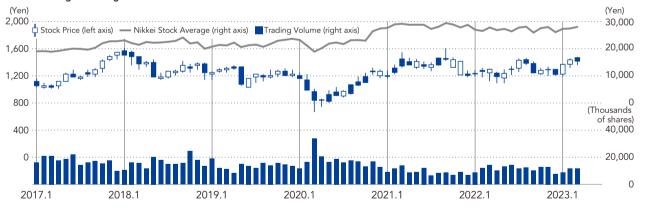
| Stock Listings | Tokyo Stock Exchange Prime Market   |
|----------------|---|
| Transfer Agent | Mitsubishi UFJ Trust and Banking Corporation<br>Corporate Agency Department<br>P.O. Box 29, Shin-Tokyo Post Office<br>Nikkocho 1-1, Fuchu-shi,<br>Tokyo 137-8081, Japan |
| Common Stock   | Authorized: 550,000,000 shares<br>Issued: 231,000,000 shares<br>Number of shareholders: 16,166  |

#### **External Evaluations**

The Group's sustainability initiatives and disclosure level are evaluated by external parties and are recognized with inclusion in domestic and international ESG indexes and receipt of various awards.



#### Stock Price Range / Trading Volume



#### **Principal Shareholders**

| Shareholder name                                     | Percentage of voting rights (%) |
|--|---------------------------------|
| The Master Trust Bank of Japan, Ltd. (Trust Account) | 15.21                           |
| Custody Bank of Japan, Ltd. (Trust Account)          | 8.07                            |
| Sumitomo Mitsui Banking Corporation                  | 4.99                            |
| The Dai-ichi Life Insurance Company, Limited         | 3.66                            |
| BNYM AS AGT/CLTS 10 PERCENT                          | 2.76                            |
| CGML PB CLIENT ACCOUNT/COLLATERAL                    | 2.44                            |
| Aioi Nissay Dowa Insurance Co., Ltd.                 | 2.32                            |
| Mitsubishi UFJ Trust and Banking Corporation         | 1.92                            |
| Sumitomo Realty & Development Co., Ltd.              | 1.72                            |
| NIPPON STEEL CORPORATION                             | 1.56                            |

- Notes:

  1. The Company holds treasury stock, which is excluded from the principal shareholders listed above Number of shares held: 9,985,209 shares

  2. Percentage of voting rights is calculated based on the total number of shares issued excluding treasury stock.

#### **Stock Price Trend**

|                                | High (yen) | Low (yen) |
|--------------------------------|------------|-----------|
| April 1, 2013 – March 31, 2014 | 783        | 457       |
| April 1, 2014 – March 31, 2015 | 925        | 598       |
| April 1, 2015 – March 31, 2016 | 1,113      | 660       |
| April 1, 2016 – March 31, 2017 | 1,165      | 793       |
| April 1, 2017 – March 31, 2018 | 1,624      | 1,016     |
| April 1, 2018 – March 31, 2019 | 1,449      | 1,135     |
| April 1, 2019 – March 31, 2020 | 1,367      | 666       |
| April 1, 2020 – March 31, 2021 | 1,550      | 741       |
| April 1, 2021 – March 31, 2022 | 1,606      | 1,121     |
| April 1, 2022 – March 31, 2023 | 1,478      | 1,090     |